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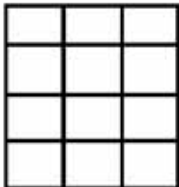
Section : **Mental Ability**

**Q.1** A river flows north to south and on the way turns left and goes in a quarter-circle round a hillock and then turns right at a right angle. In which direction in the river finally flowing?

- Ans**
- ☒ 1. East
  - ☒ 2. South
  - ☒ 3. North
  - ☒ 4. West

Question ID : 97675511199

**Q.2** How many squares are there in the given figure ?



- Ans**
- ☒ 1. 32
  - ☒ 2. 31
  - ☒ 3. 29
  - ☒ 4. 30

Question ID : 97675511202

**Q.3** In the question below, there are two statements followed by four conclusions given in the options. You have to take the given statements to be true even if they seem to be at variance with commonly known facts and then decide which of the given conclusion logically follow(s) from the given statements.

**Statements:**

Some numbers are digits.

All digits are alphabets.

- Ans**
- ☒ 1. Some digits are not alphabets
  - ☒ 2. Some digits are alphabets
  - ☒ 3. Some alphabets are not numbers
  - ☒ 4. All numbers are alphabets

Question ID : 97675511192

**Q.4** In the question below, there are two statements followed by two conclusions. You have to take the given statements to be true even if they seem to be at variance with commonly known facts and then decide which of the given conclusion logically follow(s) from the given statements.

**Statements :**

All horses are buffaloes.

All buffaloes are grass.

**Conclusions :**

I. All horses are grass.

II. All grass are horses.

- Ans**
- ☒ 1. If neither conclusion I nor II follows
  - ☒ 2. If only conclusion I follows
  - ☒ 3. If either conclusion I or II follows
  - ☒ 4. If only conclusion II follows

Question ID : 97675511193

**Q.5** From the given responses, find the missing letter cluster in the series.

MNPS, JPLU, GRHW, DTDY, ?

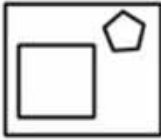
- Ans**
- ☒ 1. QCQR
  - ☒ 2. ADGM
  - ☒ 3. AVZA
  - ☒ 4. PQWZ

Question ID : 97675511185

Q.6 Find the odd figure among the following figures.

Ans

✗ 1.



✗ 2.



✗ 3.



✓ 4.



Question ID : 97675511200

Q.7 From the given responses, find the missing alphanumeric cluster in the series.

D1E, E3G, F5I, G7K, ?

Ans

✗ 1. H9J

✗ 2. J11C

✗ 3. H11N

✓ 4. H9M

Question ID : 97675511184

Q.8 In a certain code language, 'CUTE' is coded as '321205'. How will 'HOPE' be coded as in that language?

Ans

✗ 1. 612385

✓ 2. 815165

✗ 3. 914265

✗ 4. 816164

Question ID : 97675511189

Q.9 उस विकल्प का चयन करे, जिसमें शब्दों का आपस में वही संबंध है, जो संबंध नीचे दिए गए शब्द-युग्म के शब्दों के बीच है।

कुत्ता : भौकना

Ans

✗ 1. भालू : भनभनाना

✗ 2. चमगादड़ :रिरियाहट

✗ 3. ऊँट: घरघराहट

✓ 4. टिड्डा : चीं-चीं

Question ID : 97675511187

**Q.10** If "-" shows "+", "+" shows "x", "x" shows "÷", "÷" shows "-", then  $8 - 3 + 12 - 7 \div 8$  is equal to:

- Ans**
- ☐ 1. 34
  - ☐ 2. 46
  - ☐ 3. 38
  - ☒ 4. 43

Question ID : 97675511195

**Q.11** P is daughter of Q, while Q and R are sisters of each other. S is mother of R. If M is son of S, then which of the following statements is correct?

- Ans**
- ☐ 1. S is brother of Q
  - ☐ 2. M is cousin of Q
  - ☒ 3. M is maternal uncle of P
  - ☐ 4. Q is brother of M

Question ID : 97675511191

**Q.12** There are five friends – Satish, Kishore, Mohan, Anil and Rajesh. Mohan is the tallest. Satish is shorter than Kishore but taller than Rajesh. Anil is little shorter than Kishore but little taller than Satish. Who is taller than Rajesh but shorter than Anil?

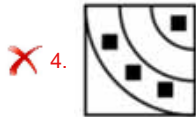
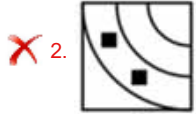
- Ans**
- ☐ 1. Rajesh
  - ☒ 2. Satish
  - ☐ 3. Anil
  - ☐ 4. Kishore

Question ID : 97675511190

Q.13 Which answer figure will complete the pattern in the question figure?



Ans

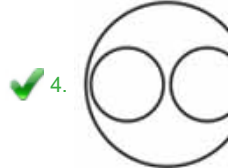
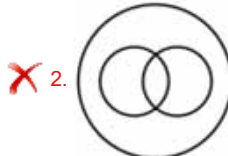


Question ID : 97675511203

Q.14 If each circle represents a class of objects/ideas written below, then find out the answer figure which illustrates best the relationship among.

“Alcohol, Water, Things that can evaporate”

Ans

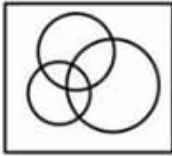


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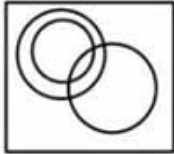
**Q.15** Identify the diagram that best represents the relationship among:  
Grandfather, father, brother

Ans

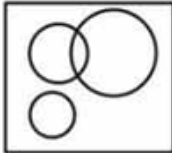
☒ 1.



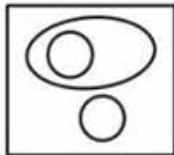
☒ 2.



☒ 3.



☒ 4.



Question ID : 97675511198

**Q.16** Three different positions of the same dice are shown. What will be the number on the face opposite to the side having '1'?



Ans

☒ 1. 2

☒ 2. 6

☒ 3. 4

☒ 4. 3

Question ID : 97675511201

**Q.17** Select the related letter cluster from the given alternatives.

MPTV : PMWS :: KOSU : ?

Ans

☒ 1. NLVR

☒ 2. PUMS

☒ 3. VRNM

☒ 4. OKVR

Question ID : 97675511188

**Q.18 Find the missing number in the series given below.**

4, 9, 20, 43, 90, ?

- Ans
- ☐ 1. 182
  - ☐ 2. 180
  - ☒ 3. 185
  - ☐ 4. 179

Question ID : 97675511196

**Q.19 In the question given, relations between different elements are shown in the statements. These statements are followed by two conclusions. Find out which of the given conclusions follow(s) the given statements and select the correct alternative from the given choices.**

**Statements:**

$N > W \leq Q < F; W > G \leq H > A$

**Conclusions:**

I.  $Q \geq H$

II.  $G < N$

- Ans
- ☐ 1. Neither conclusion I nor II is true
  - ☒ 2. Only conclusion II is true
  - ☐ 3. Only conclusion I is true
  - ☐ 4. Either conclusion I or II is true

Question ID : 97675511194

**Q.20 Find the odd one out from the given alternatives.**

- Ans
- ☐ 1. Polar bear
  - ☐ 2. Arctic wolf
  - ☒ 3. Camel
  - ☐ 4. Musk ox

Question ID : 97675511186

Section : **General Awareness**

**Q.1 Who out of the following was known as the 'Tansen of the 20th century'?**

- Ans
- ☐ 1. Pt. Ravi Shankar
  - ☒ 2. Ustad Bade Ghulam Ali Khan
  - ☐ 3. Pt. Jasraj
  - ☐ 4. Ustad Zakir Hussain

Question ID : 97675511204

**Q.2 Which of the following individuals was appointed as the Constitutional Adviser to the Constituent Assembly of India in 1946?**

- Ans**
- ☐ 1. Mahatma Gandhi
  - ☐ 2. BR Ambedkar
  - ☐ 3. Jawaharlal Nehru
  - ☒ 4. BN Rau

Question ID : 97675511215

**Q.3 What was the ancient name of Elephanta Island where Elephanta Caves are located?**

- Ans**
- ☐ 1. Dvarapalas
  - ☐ 2. Mahesamurti
  - ☒ 3. Gharapuri
  - ☐ 4. Ardhanaisvara

Question ID : 97675511206

**Q.4 Which player received the award of the Man of the Series in the historic India v. Australia Border-Gavaskar that recently concluded in Australia in 2021?**

- Ans**
- ☐ 1. R Ashwin
  - ☐ 2. M Siraj
  - ☐ 3. Rishabh Pant
  - ☒ 4. Pat Cummins

Question ID : 97675511221

**Q.5 Which of the following scientists discovered the presence of Electrons in the year 1897?**

- Ans**
- ☒ 1. JJ Thomson
  - ☐ 2. E. Rutherford
  - ☐ 3. Neils Bohr
  - ☐ 4. E. Goldstein

Question ID : 97675511209

**Q.6 Which is the second largest continent on Earth?**

- Ans**
- ☐ 1. North America
  - ☐ 2. South America
  - ☒ 3. Africa
  - ☐ 4. Asia

Question ID : 97675511211



**Q.7 What language was used to write the oldest Indian legal text called Manusmriti ?**

- Ans**
- ☐ 1. Hindi
  - ☐ 2. English
  - ☐ 3. Prakrit
  - ☒ 4. Sanskrit

Question ID : 97675511214

**Q.8 India's first hot air balloon wildlife safari has been launched in which of the following Tiger Reserves?**

- Ans**
- ☐ 1. Manas
  - ☒ 2. Bandhavgarh
  - ☐ 3. Corbett
  - ☐ 4. Kanha

Question ID : 97675511222

**Q.9 Which of the following scientists received the award of DRDO's best Scientist of the Year 2020?**

- Ans**
- ☐ 1. K Sivan
  - ☒ 2. Hemant Kumar Pandey
  - ☐ 3. G Reddy
  - ☐ 4. CNR Rao

Question ID : 97675511219

**Q.10 Where were the 2nd Khelo India National Winter Games organized in 2021?**

- Ans**
- ☐ 1. Shimla
  - ☐ 2. Sonmarg
  - ☐ 3. Srinagar
  - ☒ 4. Gulmarg

Question ID : 97675511220

**Q.11 How many languages were initially included in the Eighth Schedule of the Indian Constitution?**

- Ans**
- ☒ 1. 14
  - ☐ 2. 18
  - ☐ 3. 16
  - ☐ 4. 22

Question ID : 97675511216

**Q.12** According to Article 343(1) of the Indian Constitution, what language is the official language of the Union?

- Ans**
- ☐ 1. Hindi
  - ☐ 2. English
  - ☐ 3. Sanskrit
  - ☒ 4. Hindi in Devnagari Script

Question ID : 97675511217

**Q.13** The rate at which the Reserve Bank provides loans to the commercial banks is called what?

- Ans**
- ☐ 1. Dividend
  - ☐ 2. Bank Loan Rate
  - ☒ 3. Bank Rate
  - ☐ 4. Reverse Repo Rate

Question ID : 97675511208

**Q.14** The atoms of different elements with different atomic numbers and that have the same mass number are called:

- Ans**
- ☐ 1. Isotopes
  - ☐ 2. Neutrons
  - ☒ 3. Isobars
  - ☐ 4. Ions

Question ID : 97675511210

**Q.15** Epigraphy is known as the study of what?

- Ans**
- ☐ 1. Vedas
  - ☐ 2. Maps
  - ☐ 3. Old Tales
  - ☒ 4. Inscriptions

Question ID : 97675511213

**Q.16** Which among the following rulers is known for founding the city of Fatehpur Sikri?

- Ans**
- ☐ 1. Sher Shah Suri
  - ☐ 2. Shah Jahan
  - ☒ 3. Akbar
  - ☐ 4. Humayun

Question ID : 97675511205

**Q.17** Edmund Hillary, one of the first persons to climb Mount Everest, is from which country?

- Ans**
- ☐ 1. Russia
  - ☐ 2. Australia
  - ☒ 3. New Zealand
  - ☐ 4. Nepal

Question ID : 97675511212

**Q.18** In what year was the Reserve Bank of India established?

- Ans**
- ☒ 1. 1935
  - ☐ 2. 1947
  - ☐ 3. 1955
  - ☐ 4. 1950

Question ID : 97675511207

**Q.19** Which of the following individuals became the youngest person in India to occupy the post of mayor anywhere in the country?

- Ans**
- ☒ 1. Arya Rajendran
  - ☐ 2. Chandrani Murmu
  - ☐ 3. Sabitha Beegam
  - ☐ 4. Suryanarayana Tejasvi

Question ID : 97675511223

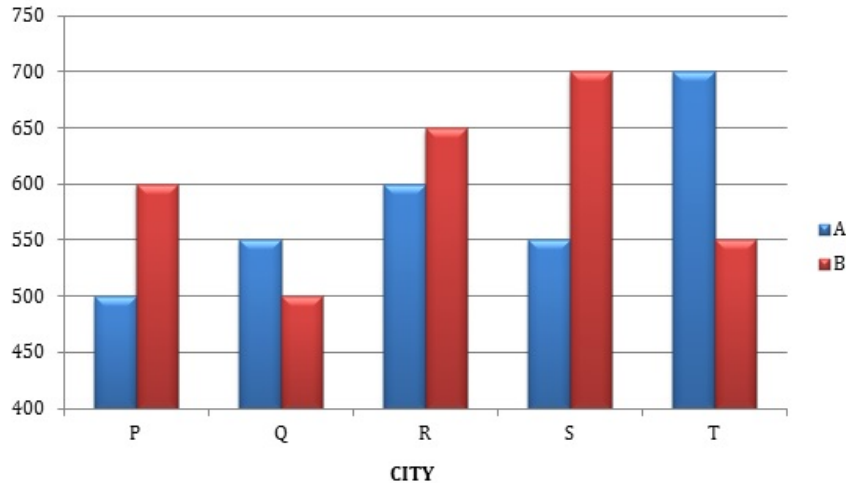
**Q.20** Who is the writer of the book "Manohar Parrikar- Off the Record"?

- Ans**
- ☐ 1. SY Quraishi
  - ☒ 2. Waman Subha Prabhu
  - ☐ 3. Pramod Sawant
  - ☐ 4. Ramchandra Guha

Question ID : 97675511218

Section : **Arithmetic Ability**

**Q.1** The graph given below represent the number of users of two brand services A and B across cities P, Q, R, S and T.



The number of users of brand A in city T is what percent of the number of users of brand B in city Q?

- Ans
- ☒ 1. 160
  - ☒ 2. 140
  - ☒ 3. 150
  - ☒ 4. 110

Question ID : 97675511243

**Q.2** Roli can do a work in eight days. Neelam can do the same work in twelve days while Seema can do the same work in thirteen days. If they are paid Rs. 2225 for doing the same work together, then what will be the share of Roli (in Rs.)?

- Ans
- ☒ 1. Rs.975
  - ☒ 2. Rs.825
  - ☒ 3. Rs.875
  - ☒ 4. Rs.1125

Question ID : 97675511238

**Q.3** In covering a distance of 30 km, Abhay takes 2 hours more than Sameer. If Abhay doubles his speed, then he would take 1 hour less than Sameer. Find the speed of Abhay.

- Ans
- ☒ 1. 10 kmph
  - ☒ 2. 6 kmph
  - ☒ 3. 7.5 kmph
  - ☒ 4. 5 kmph

Question ID : 97675511237

**Q.4** If the 7-digit number  $4x3074y$  is exactly divisible by 24, then which of the following is not a possible value for 'x'?

- Ans
- ☐ 1. 2
  - ☐ 2. 5
  - ☒ 3. 1
  - ☐ 4. 8

Question ID : 97675511227

**Q.5** Price of almonds first increased by 30 percent and then decreased by 10 percent and 20 percent. If the new price of almonds is Rs.468/kg, then what is its initial price?

- Ans
- ☒ 1. Rs.500
  - ☐ 2. Rs.550
  - ☐ 3. Rs.560
  - ☐ 4. Rs.480

Question ID : 97675511230

**Q.6** How many digits have been used to number the pages of a book, if it has 352 pages?

- Ans
- ☐ 1. 848
  - ☐ 2. 504
  - ☐ 3. 759
  - ☒ 4. 948

Question ID : 97675511228

**Q.7** What will come in the place of question mark (?) in the given expression?

$$84^2 - 79^2 + \sqrt{1936} - 20\% \text{ of } 980 = ?$$

- Ans
- ☐ 1. 673
  - ☐ 2. 643
  - ☒ 3. 663
  - ☐ 4. 653

Question ID : 97675511224

**Q.8** Sandeep bought 8 items for Rs.120 and sold 6 items for Rs.126. What is the profit percentage he made?

- Ans
- ☐ 1. 30 percent
  - ☐ 2. 35 percent
  - ☐ 3. 50 percent
  - ☒ 4. 40 percent

Question ID : 97675511232

**Q.9** The speed of a boat in still water is 15 km/hr. The time taken by the boat to cover 24 km upstream in a river was 40 minutes more than that taken by the boat to cover 24 km downstream. Find the speed of the stream.

- Ans
- ☒ 1. 4 km/hr
  - ☒ 2. 3 km/hr
  - ☒ 3. 2 km/hr
  - ☒ 4. 5 km/hr

Question ID : 97675511236

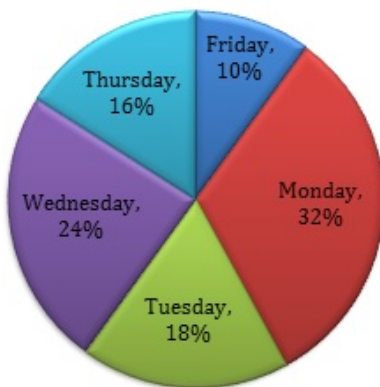
**Q.10** The given pie chart shows the percentage distribution of number of buckets sold by a grocery store on different days of a week.

And, the number of red buckets sold by same grocery store on Monday, Tuesday, Wednesday, Thursday and Friday is 225, 150, 175, 75 and 50 respectively.

Total buckets sold (in a day) = Red buckets + Green buckets

Total buckets sold by a grocery store in the given days = 1250

Percentage distribution of the number of buckets sold



Find the average number of Green buckets sold on Monday, Tuesday and Wednesday taken together.

- Ans
- ☒ 1. 150
  - ☒ 2. 125
  - ☒ 3. 75
  - ☒ 4. 100

Question ID : 97675511241


**Q.11** The radius of the circle whose area is equal to the sum of the area of the two circles whose radii are 8 cm and 15 cm respectively is:


- Ans
- ☒ 1. 23 cm
  - ☒ 2. 18 cm
  - ☒ 3. 17 cm
  - ☒ 4. 13 cm


Question ID : 97675511239


**Q.12 Find the smallest fraction of the following fractions.**

Ans

 1.  $\frac{52}{25}$

 2.  $\frac{25}{12}$

 3.  $\frac{49}{24}$

 4.  $\frac{39}{17}$

Question ID : 97675511225

**Q.13 A sum of Rs.1450 was invested on simple interest at a certain rate for 3 years, it fetch Rs.522 as interest. Had it been invested at 4 percent points higher rate, the simple interest will be:**

Ans

 1. Rs.724

 2. Rs.696

 3. Rs.596

 4. Rs.776

Question ID : 97675511235

**Q.14 The average of 11, x, 25 and 15 is 15 and average of x, y, 15 and 22 is 16. Find the average of  $(y/x) + (x/y)$ .**

Ans

 1. 1.5

 2. 2

 3. 1.25

 4. 2.5

Question ID : 97675511229

**Q.15 What value will come in place of question mark (?) in the following question?**

$$\frac{?}{3} \text{ of } \sqrt{625} = \frac{225}{?} \text{ of } \sqrt[3]{1728}$$

Ans

 1. 30

 2. 36

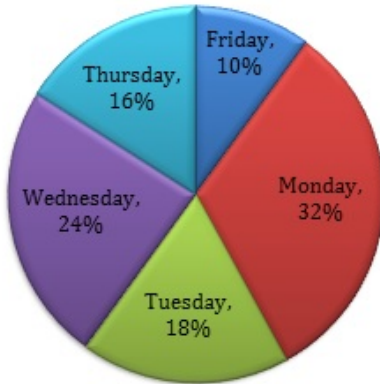
 3. 18

 4. 21

Question ID : 97675511226

- Q.16** The given pie chart shows the percentage distribution of number of buckets sold by a grocery store on different days of a week.  
And, the number of red buckets sold by same grocery store on Monday, Tuesday, Wednesday, Thursday and Friday is 225, 150, 175, 75 and 50 respectively.  
Total buckets sold (in a day) = Red buckets + Green buckets  
Total buckets sold by a grocery store in the given days = 1250

Percentage distribution of the number of buckets sold



Find the ratio between the total number of red buckets sold on Wednesday and Thursday together to the total number of green buckets sold on Thursday and Friday together.

- Ans
- ☒ 1. 6:5
  - ☒ 2. 3:2
  - ☒ 3. 4:3
  - ☒ 4. 5:4

Question ID : 97675511242

- Q.17** Lokesh's expenditure and savings are in the ratio of 7:5. If his income increased by 20 percent and expenditure increased by 10 percent, then by how much percent do his savings increase?

- Ans
- ☒ 1. 30 percent
  - ☒ 2. 39 percent
  - ☒ 3. 34 percent
  - ☒ 4. 36 percent

Question ID : 97675511231

- Q.18** A solid sphere whose radius is 7 cm is melted and recast into a regular pyramid of square base. If height of the pyramid is 22 cm, then what is the side of base of the pyramid?

- Ans
- ☒ 1. 12 cm
  - ☒ 2. 16 cm
  - ☒ 3. 14 cm
  - ☒ 4. 15 cm

Question ID : 97675511240



**Q.19** A vessel contains 120 litres of mixture of milk and water in the ratio of 5:3, respectively. If some water is added to this mixture such that the quantity of water and milk become same in the resultant mixture, then find the quantity of water added.

- Ans
- ☐ 1. 15 litres
  - ☐ 2. 10 litres
  - ☒ 3. 30 litres
  - ☐ 4. 20 litres

Question ID : 97675511233

**Q.20** Ratio of present ages of A to B is 7: 8 and the ratio of present ages of B to C is 2:1. If the difference between the present age of A and C is 9 years, then what is the average of the present age of A, B and C?

- Ans
- ☒ 1. 19 years
  - ☐ 2. 23 years
  - ☐ 3. 21 years
  - ☐ 4. 17 years

Question ID : 97675511234

Section : General English

**Q.1** In the following question, four sentences are given out of which three sentences are grammatically incorrect while one is correct. Find out which sentence is grammatically correct and select the appropriate option.

- Ans
- ☐ 1. The government did not knew when the borders would be reopened.
  - ☒ 2. Until there is a vaccine, nothing will be the way it was before.
  - ☐ 3. It is very important that we continue to following health recommendations.
  - ☐ 4. Gatherings will have to have limitations on maintain an adequate safety distance.

Question ID : 97675511244

**Q.2** Select the most appropriate option to substitute the underlined segment in the given sentence. If there is no need to substitute it, select 'No substitution required'.

India has become an economics giant, the largest democracy ever to exist and one of the most amazing nations anywhere in the world.

- Ans
- ☐ 1. economy
  - ☒ 2. economic
  - ☐ 3. No substitution required
  - ☐ 4. economically

Question ID : 97675511247





**Q.3 Select the wrongly spelt word.**

- Ans  1. Noticeable  
 2. Necessary  
 3. Ninety  
 4. Narrative

Question ID : 97675511255

**Q.4 Select the most appropriate meaning of the underlined idiom in the given sentence.**

I felt like a fish out of water in the company of the youngsters.

- Ans  1. being uncomfortable  
 2. feeling exhausted  
 3. being at ease  
 4. feeling enthusiastic

Question ID : 97675511246

**Q.5 Select the most appropriate antonym of the given word.**

**PERIGEE**

- Ans  1. Pits  
 2. Apex  
 3. Zero  
 4. Apogee

Question ID : 97675511253

**Q.6 Select the most appropriate option to fill in the blank.**





The jury members, consisting of seven women and five men, \_\_\_\_\_ discharged after failing to reach a verdict.

- Ans  1. have  
 2. was  
 3. had  
 4. were

Question ID : 97675511248

**Q.7 Select the word which means the same as the group of words given.**

One who specializes in the ways diseases spread among people:

- Ans  1. Pandemonium  
 2. Epidemiologist  
 3. Endemic  
 4. Epidemic

Question ID : 97675511258

**Q.8 Select the most appropriate option to fill in the blank.**

A statue of Harry Potter, flying a Nimbus 2000 broom was \_\_\_\_\_ on Wednesday in London's Leicester Square.

- Ans
- ☐ 1. withhold
  - ☐ 2. unlocked
  - ☒ 3. unveiled
  - ☐ 4. exposed

Question ID : 97675511249

**Q.9 Select the alternative which best expresses the meaning of the idiom/phrase bold in the sentence.**

If you are **fair and square** in your work you will definitely prosper.

- Ans
- ☐ 1. Active
  - ☒ 2. Honest
  - ☐ 3. Authoritative
  - ☐ 4. Business like

Question ID : 97675511257

**Q.10 Select the correctly spelt word**

- Ans
- ☐ 1. Disguisidly
  - ☐ 2. Disguisedly
  - ☐ 3. Disgiusedly
  - ☒ 4. Disguisedly

Question ID : 97675511254

**Q.11 Select the most appropriate meaning of the given idiom/ phrase.**

**Rocket science**

- Ans
- ☐ 1. Get out of control
  - ☐ 2. Something overhyped
  - ☐ 3. Do the thing you've wanted to do so you can move on
  - ☒ 4. Something very difficult to understand


Question ID : 97675511256

**Q.12** Rearrange the following sentences in their correct order to form a meaningful paragraph.

- P. Iron is an essential mineral, necessary for the several crucial functions of the body.  
Q. In addition to the production of haemoglobin, iron helps to keep your hair, skin and nail health.  
R. A large number of people across the globe are suffering from the problem of iron deficiency anaemia.  
S. Women belonging to the menstruating age group are more prone to this deficiency as compared to others.

**Ans**  1. PQRS

 2. QRSP

 3. SPQR

 4. RSPQ

Question ID : 97675511250

**Q.13** In the question given below, rearrange the sentences in the correct order, and choose the correct option. The first and sixth (last) statements are given in the right sequence and are fixed.

1. It's widely established that Hitler died in his bunker in Berlin.  
P. However, rumours of his escape abound.  
Q. These are just rumours, not fact as confirmed by historical records.  
R. In late April 1945, as Soviet forces stormed Berlin, Hitler made plans for his suicide, including testing SS-supplied cyanide pills on his dog.  
S. Two days earlier, Mussolini had been shot by a firing squad and then publicly hung by his feet in a suburban square in Milan, Italy.  
6. A similar fate seemed inevitable for Hitler, which might have prompted him to commit suicide.

**Ans**  1. SRQP

 2. PQRS

 3. PSQR

 4. SPQR

Question ID : 97675511251


**Q.14** Select the most appropriate synonym of the given word.

**RAMPANT**

**Ans**  1. Particular

 2. Local

 3. Restricted

 4. Universal

Question ID : 97675511252

**Q.15 Identify the segment in the sentence which contains the grammatical error from the given options.**

**The whole block of flats includes two shops were destroyed in fire.**

- Ans**
- ☒ 1. includes two shops were
  - ☐ 2. No error
  - ☐ 3. destroyed in fire
  - ☐ 4. The whole block of flats

Question ID : 97675511245

**Comprehension:**

Read the following passage and answer the questions below.

In 490 BC there was a big war between the Persians and the Greeks. Persia was a huge empire, much bigger than Greece. It wanted to capture Athens. The Greek soldiers waited on top of the hill while the Persian army waited on the plain of Marathon below. There were 48,000 Persian soldiers and only 10,000 Greek soldiers. The Greeks sent a messenger, Pheidippides, to Sparta to get help. He ran for two days over the mountains to ask the Spartans. But the Spartans would not fight until there was a full moon. Pheidippides returned to Marathon alone. The Greeks could not wait and attacked the Persian army. The Greeks ran towards the enemy. Persian arrows flew through the air on the Greek soldiers. Despite that, the Greeks won; 6,400 Persians were killed but only 192 Greeks died.

The Persians ran to their ships and tried to escape. They tried to go to Athens to capture the Greek women, children and old people waiting there. Pheidippides now had another job. He ran 40 kilometres to Athens to tell the Greeks that they had won and to tell them that the Persians were coming. He arrived at the city gates very tired. 'Rejoice, we conquer!' he shouted. Then he died. From this great event, the first marathon race of the modern Olympic Games was run in 1896. It was won by a Greek runner, Spiridon Louis. And, like Pheidippides a long time before, he also carried messages. He was a postman.

**SubQuestion No : 16**

**Q.16 Why did the Marathon war break out between Persia and Greeks?**

- Ans**
- ☐ 1. because Greece wanted to rule on Persia and increase its power
  - ☐ 2. because Persia was very prosperous empire and Greeks wanted its wealth
  - ☒ 3. because Persia was a huge empire and it wanted to capture Greece
  - ☐ 4. because Greece attacked Persia to avenge its defeat from Persians

Question ID : 97675511260

**Comprehension:**

Read the following passage and answer the questions below.

In 490 BC there was a big war between the Persians and the Greeks. Persia was a huge empire, much bigger than Greece. It wanted to capture Athens. The Greek soldiers waited on top of the hill while the Persian army waited on the plain of Marathon below. There were 48,000 Persian soldiers and only 10,000 Greek soldiers. The Greeks sent a messenger, Pheidippides, to Sparta to get help. He ran for two days over the mountains to ask the Spartans. But the Spartans would not fight until there was a full moon. Pheidippides returned to Marathon alone. The Greeks could not wait and attacked the Persian army. The Greeks ran towards the enemy. Persian arrows flew through the air on the Greek soldiers. Despite that, the Greeks won; 6,400 Persians were killed but only 192 Greeks died.

The Persians ran to their ships and tried to escape. They tried to go to Athens to capture the Greek women, children and old people waiting there. Pheidippides now had another job. He ran 40 kilometres to Athens to tell the Greeks that they had won and to tell them that the Persians were coming. He arrived at the city gates very tired. 'Rejoice, we conquer!' he shouted. Then he died. From this great event, the first marathon race of the modern Olympic Games was run in 1896. It was won by a Greek runner, Spiridon Louis. And, like Pheidippides a long time before, he also carried messages. He was a postman.

**SubQuestion No : 17**

**Q.17 The total number of soldier died in this battle was?**

- Ans
- ☒ 1. 10000
  - ☒ 2. 48000
  - ☒ 3. 6592
  - ☒ 4. 6400

Question ID : 97675511262

**Comprehension:**

Read the following passage and answer the questions below.

In 490 BC there was a big war between the Persians and the Greeks. Persia was a huge empire, much bigger than Greece. It wanted to capture Athens. The Greek soldiers waited on top of the hill while the Persian army waited on the plain of Marathon below. There were 48,000 Persian soldiers and only 10,000 Greek soldiers. The Greeks sent a messenger, Pheidippides, to Sparta to get help. He ran for two days over the mountains to ask the Spartans. But the Spartans would not fight until there was a full moon. Pheidippides returned to Marathon alone. The Greeks could not wait and attacked the Persian army. The Greeks ran towards the enemy. Persian arrows flew through the air on the Greek soldiers. Despite that, the Greeks won; 6,400 Persians were killed but only 192 Greeks died.

The Persians ran to their ships and tried to escape. They tried to go to Athens to capture the Greek women, children and old people waiting there. Pheidippides now had another job. He ran 40 kilometres to Athens to tell the Greeks that they had won and to tell them that the Persians were coming. He arrived at the city gates very tired. 'Rejoice, we conquer!' he shouted. Then he died. From this great event, the first marathon race of the modern Olympic Games was run in 1896. It was won by a Greek runner, Spiridon Louis. And, like Pheidippides a long time before, he also carried messages. He was a postman.

**SubQuestion No : 18**

**Q.18 Which of the following statements is incorrect according to the given passage?**

- Ans
- ☒ 1. Greek arrows flew through the air on the Persian soldiers.
  - ☒ 2. The Persians ran to their ships and tried to escape.
  - ☒ 3. The first marathon race of modern Olympic was won by a Louis.
  - ☒ 4. The Greeks could not wait and attacked the Persian army.

Question ID : 97675511264

**Comprehension:**

Read the following passage and answer the questions below.

In 490 BC there was a big war between the Persians and the Greeks. Persia was a huge empire, much bigger than Greece. It wanted to capture Athens. The Greek soldiers waited on top of the hill while the Persian army waited on the plain of Marathon below. There were 48,000 Persian soldiers and only 10,000 Greek soldiers. The Greeks sent a messenger, Pheidippides, to Sparta to get help. He ran for two days over the mountains to ask the Spartans. But the Spartans would not fight until there was a full moon. Pheidippides returned to Marathon alone. The Greeks could not wait and attacked the Persian army. The Greeks ran towards the enemy. Persian arrows flew through the air on the Greek soldiers. Despite that, the Greeks won; 6,400 Persians were killed but only 192 Greeks died.

The Persians ran to their ships and tried to escape. They tried to go to Athens to capture the Greek women, children and old people waiting there. Pheidippides now had another job. He ran 40 kilometres to Athens to tell the Greeks that they had won and to tell them that the Persians were coming. He arrived at the city gates very tired. 'Rejoice, we conquer!' he shouted. Then he died. From this great event, the first marathon race of the modern Olympic Games was run in 1896. It was won by a Greek runner, Spiridon Louis. And, like Pheidippides a long time before, he also carried messages. He was a postman.

**SubQuestion No : 19****Q.19 The messenger, Pheidippides ran 40 kilometres to Athens—**

- Ans
- ☒ 1. to inform them that they have won the battle against Spartans
  - ☒ 2. to send some wealth for their upcoming war with Persians
  - ☒ 3. to tell the Greeks about their victory and arrival of Persians
  - ☒ 4. to tell the Athenians that they must help Spartans in this war

Question ID : 97675511263

**Comprehension:**

Read the following passage and answer the questions below.

In 490 BC there was a big war between the Persians and the Greeks. Persia was a huge empire, much bigger than Greece. It wanted to capture Athens. The Greek soldiers waited on top of the hill while the Persian army waited on the plain of Marathon below. There were 48,000 Persian soldiers and only 10,000 Greek soldiers. The Greeks sent a messenger, Pheidippides, to Sparta to get help. He ran for two days over the mountains to ask the Spartans. But the Spartans would not fight until there was a full moon. Pheidippides returned to Marathon alone. The Greeks could not wait and attacked the Persian army. The Greeks ran towards the enemy. Persian arrows flew through the air on the Greek soldiers. Despite that, the Greeks won; 6,400 Persians were killed but only 192 Greeks died.

The Persians ran to their ships and tried to escape. They tried to go to Athens to capture the Greek women, children and old people waiting there. Pheidippides now had another job. He ran 40 kilometres to Athens to tell the Greeks that they had won and to tell them that the Persians were coming. He arrived at the city gates very tired. 'Rejoice, we conquer!' he shouted. Then he died. From this great event, the first marathon race of the modern Olympic Games was run in 1896. It was won by a Greek runner, Spiridon Louis. And, like Pheidippides a long time before, he also carried messages. He was a postman.

**SubQuestion No : 20****Q.20 Why was Pheidippides sent by Greeks to Sparta?**

- Ans
- ☒ 1. to inform them that Persians are coming to attack them
  - ☒ 2. to request Spartan not to help Persians in the war
  - ☒ 3. to get some help from the Spartan against Persians attack
  - ☒ 4. to challenge Spartans in the war to free its lost land

Question ID : 97675511261

Q.1 निम्नलिखित में से शब्द के शुद्ध रूप(वर्तनी) का चयन कीजिए-

- Ans ☒ 1. मासूमियत  
☐ 2. मासुमियत  
☐ 3. मासुमीयत  
☐ 4. मासुमयत

Question ID : 97675511270

Q.2 निम्नलिखित में से लोकोक्ति "खग ही जाने खग की भाषा" का क्या अर्थ है?

- Ans ☐ 1. कोई काम अपने हाथ से करने पर ही ठीक होता है।  
☐ 2. किसी की शह पाकर ही आदमी अकड़ दिखाता है।  
☒ 3. सब अपने-अपने सम्पर्क के लोगों का हाल समझते हैं।  
☐ 4. आज के समय में कोई किसी को नहीं समझता।

Question ID : 97675511278

Q.3 निम्नलिखित में से कौन-सा वाक्य हेतुहेतुमद भविष्य काल का उदाहरण है?

- Ans ☐ 1. गौरव कार्य कर चुका होगा।  
☐ 2. गौरव हाल ही में चीन से आया है।  
☒ 3. यदि गौरव खाएगा, तो मोटा हो जायेगा।  
☐ 4. यदि गौरव दौड़ता, तो रेस जीता जाता।

Question ID : 97675511276

Q.4 निम्नलिखित में से किस वाक्य में विराम चिन्हों का प्रयोग सही नहीं किया गया है?

- Ans ☒ 1. वह कॉलेज, न जा सका क्योंकि बीमार था।  
☐ 2. सुरेश, तुम यही ठहरो।  
☐ 3. आप सम्भवतः आगरा के निवासी है?  
☐ 4. हे भगवान! दया करो!

Question ID : 97675511279

Q.5 निम्नलिखित में से "साँझ" का विलोम शब्द कौन-सा है?

- Ans ☐ 1. गोधूलि  
☐ 2. संध्या  
☐ 3. असंयम  
☒ 4. सवेरा

Question ID : 97675511271



Q.6 निम्नलिखित में से "पक्षी आकाश में उड़ा।" वाक्य का सही भाववाक्य कौन-सा है?

- Ans
- ☒ 1. पक्षी आकाश में उड़ते हैं।
  - ☒ 2. पक्षियों द्वारा आकाश में उड़ा जाता है।
  - ☒ 3. क्या पक्षी आकाश में उड़ते हैं।
  - ☒ 4. सामान्यतः आकाश में पक्षी उड़ते हैं।

Question ID : 97675511273

Q.7 निम्नलिखित में से कौन-सा शब्द "ओस" का पर्यायवाची नहीं है?

- Ans
- ☒ 1. तुषार
  - ☒ 2. तुहिनकण
  - ☒ 3. सारमेय
  - ☒ 4. हिमसीकर

Question ID : 97675511269

Q.8 दिए गए वाक्यांश के लिए एक शब्द का चयन कीजिए-

जो किसी वस्तु या व्यक्ति के प्रति आसक्त हो-

- Ans
- ☒ 1. अनुरक्त
  - ☒ 2. अनिमेष
  - ☒ 3. अनूढ़ा
  - ☒ 4. अप्रगल्भ

Question ID : 97675511272

Q.9 निम्नलिखित में से कौन-सा शब्द निश्चयवाचक सर्वनाम का उदाहरण है?

- Ans
- ☒ 1. बेशक
  - ☒ 2. शायद
  - ☒ 3. संभवतः
  - ☒ 4. कदाचित

Question ID : 97675511268

Q.10 निम्नलिखित में से उस शब्द का चयन कीजिए, जिनका दोनों वचनों में समान रूप रहता है-

- Ans
- ☒ 1. बाबा
  - ☒ 2. रीति
  - ☒ 3. चिड़िया
  - ☒ 4. माता

Question ID : 97675511274

Q.11 निम्नलिखित में से कौन-सा सरल वाक्य है?

- Ans
- ☐ 1. सुजाता ने माना कि दोष उसका है।
  - ☐ 2. राजकुमार ने भाई को मार डाला और स्वयं राजा बन गया।
  - ☐ 3. सुभाष ने टिकट लिया ताकि वह आगरा जा सके।
  - ☒ 4. जल्दी न चलने पर पकड़े जाओगे।

Question ID : 97675511275

Q.12 निम्नलिखित में से "सनसनाहट" में कौन-सा प्रत्यय है?

- Ans
- ☐ 1. सना
  - ☐ 2. अहतः
  - ☐ 3. सन
  - ☒ 4. आहट

Question ID : 97675511267

Q.13 निम्नलिखित में से किस मुहावरे का अर्थ "लज्जित होना" है?

- Ans
- ☐ 1. औने-पौने करना।
  - ☐ 2. उम्र का पैमाना भर जाना।
  - ☐ 3. एक आंख से देखना।
  - ☒ 4. ओस पड़ जाना।

Question ID : 97675511277

Q.14 निम्नलिखित में से कौन-सा शब्द यण स्वर संधि का उदाहरण है?

- Ans
- ☐ 1. भावांतर
  - ☒ 2. मध्वालय
  - ☐ 3. भास्कर
  - ☐ 4. यथार्थ

Question ID : 97675511265

Q.15 निम्नलिखित में से अर्द्धतत्सम शब्द का चयन कीजिए-

- Ans
- ☐ 1. बच्चा
  - ☐ 2. आग
  - ☐ 3. आखर
  - ☒ 4. कारज

Question ID : 97675511266

**Comprehension:**

निम्नलिखित गद्यांश का ध्यानपूर्वक अध्ययन कर प्रश्नों के उत्तर दीजिए-

विकास क्रम में पशुता हमारा जन्मसिद्ध अधिकार है और मनुष्यता हमारे युग-युगान्तर के अनवरत अध्यवसाय से अर्जित अमूल्यनिधि है। इसी से हम अपने पूर्व स्वप्न के लिए, सामंजस्यपूर्ण आदर्श के लिए और उदात्त भावनाओं के लिए प्राण की बाजी लगाते रहे हैं। जब हममें ऐसा करने की शक्ति शेष नहीं रह जाती तब हम एक मिथ्या दम्भ के साथ पशुता की ओर लौट चलते हैं क्योंकि वहाँ पहुँचने के लिए न किसी पराक्रम की आवश्यकता है और न साधन की। हम अपने शरीर को निश्चेष्ट छोड़कर हिमालय के शिखर से पाताल की गहराई तक सहज ही लुढ़कते चले आ सकते हैं। परन्तु उस ऊँचाई के सहस्त्र अंशों तक पहुँचने में हमारे पाँव काँपने लगेंगे, साँस फूलने लगेगी और आँखों के सामने अँधेरा छा जाएगा।

**SubQuestion No : 16**

**Q.16** निम्नलिखित में से “पराक्रम” शब्द में उपसर्ग क्या है?

Ans

- ☒ 1. प्र
- ☒ 2. आक्रम
- ☒ 3. क्रम
- ☒ 4. परा

Question ID : 97675511285

**Comprehension:**

निम्नलिखित गद्यांश का ध्यानपूर्वक अध्ययन कर प्रश्नों के उत्तर दीजिए-

विकास क्रम में पशुता हमारा जन्मसिद्ध अधिकार है और मनुष्यता हमारे युग-युगान्तर के अनवरत अध्यवसाय से अर्जित अमूल्यनिधि है। इसी से हम अपने पूर्व स्वप्न के लिए, सामंजस्यपूर्ण आदर्श के लिए और उदात्त भावनाओं के लिए प्राण की बाजी लगाते रहे हैं। जब हममें ऐसा करने की शक्ति शेष नहीं रह जाती तब हम एक मिथ्या दम्भ के साथ पशुता की ओर लौट चलते हैं क्योंकि वहाँ पहुँचने के लिए न किसी पराक्रम की आवश्यकता है और न साधन की। हम अपने शरीर को निश्चेष्ट छोड़कर हिमालय के शिखर से पाताल की गहराई तक सहज ही लुढ़कते चले आ सकते हैं। परन्तु उस ऊँचाई के सहस्त्र अंशों तक पहुँचने में हमारे पाँव काँपने लगेंगे, साँस फूलने लगेगी और आँखों के सामने अँधेरा छा जाएगा।

**SubQuestion No : 17**

**Q.17** निम्नलिखित में से उपर्युक्त गद्यांश का उचित शीर्षक कौन-सा है?

Ans

- ☒ 1. पशुता: मिथ्या दम्भ।
- ☒ 2. मनुष्यता की प्राप्ति।
- ☒ 3. मनुष्य का जन्मसिद्ध अधिकार।
- ☒ 4. पराक्रम की आवश्यकता

Question ID : 97675511281

**Comprehension:**

निम्नलिखित गद्यांश का ध्यानपूर्वक अध्ययन कर प्रश्नों के उत्तर दीजिए-

विकास क्रम में पशुता हमारा जन्मसिद्ध अधिकार है और मनुष्यता हमारे युग-युगान्तर के अनवरत अध्यवसाय से अर्जित अमूल्यनिधि है। इसी से हम अपने पूर्व स्वप्न के लिए, सामंजस्यपूर्ण आदर्श के लिए और उदात्त भावनाओं के लिए प्राण की बाजी लगाते रहे हैं। जब हममें ऐसा करने की शक्ति शेष नहीं रह जाती तब हम एक मिथ्या दम्भ के साथ पशुता की ओर लौट चलते हैं क्योंकि वहाँ पहुँचने के लिए न किसी पराक्रम की आवश्यकता है और न साधन की। हम अपने शरीर को निश्चेष्ट छोड़कर हिमालय के शिखर से पाताल की गहराई तक सहज ही लुढ़कते चले आ सकते हैं। परन्तु उस ऊँचाई के सहस्त्र अंशों तक पहुँचने में हमारे पाँव काँपने लगेंगे, साँस फूलने लगेगी और आँखों के सामने अंधेरा छा जाएगा।

**SubQuestion No : 18**

**Q.18 निम्नलिखित में से “पाताल” का पर्यायवाची शब्द कौन-सा है?**

- Ans**
- ☒ 1. आकाश
  - ☒ 2. अम्बर
  - ☒ 3. नागलोक
  - ☒ 4. व्योम

Question ID : 97675511283

**Comprehension:**

निम्नलिखित गद्यांश का ध्यानपूर्वक अध्ययन कर प्रश्नों के उत्तर दीजिए-

विकास क्रम में पशुता हमारा जन्मसिद्ध अधिकार है और मनुष्यता हमारे युग-युगान्तर के अनवरत अध्यवसाय से अर्जित अमूल्यनिधि है। इसी से हम अपने पूर्व स्वप्न के लिए, सामंजस्यपूर्ण आदर्श के लिए और उदात्त भावनाओं के लिए प्राण की बाजी लगाते रहे हैं। जब हममें ऐसा करने की शक्ति शेष नहीं रह जाती तब हम एक मिथ्या दम्भ के साथ पशुता की ओर लौट चलते हैं क्योंकि वहाँ पहुँचने के लिए न किसी पराक्रम की आवश्यकता है और न साधन की। हम अपने शरीर को निश्चेष्ट छोड़कर हिमालय के शिखर से पाताल की गहराई तक सहज ही लुढ़कते चले आ सकते हैं। परन्तु उस ऊँचाई के सहस्त्र अंशों तक पहुँचने में हमारे पाँव काँपने लगेंगे, साँस फूलने लगेगी और आँखों के सामने अंधेरा छा जाएगा।

**SubQuestion No : 19**

**Q.19 उपर्युक्त गद्यांश के अनुसार, मनुष्य पशुता की ओर कब लौटता है?**

- Ans**
- ☒ 1. जब वह एक पशु का जीवन देखता है।
  - ☒ 2. जब वह स्वप्न देखना बंद कर देता है।
  - ☒ 3. जब वह दूसरे लोगों के अत्यधिक स्वप्नों को नहीं देख पाता है।
  - ☒ 4. जब वह मिथ्या दम्भ से भर जाता है।

Question ID : 97675511282

**Comprehension:**

निम्नलिखित गद्यांश का ध्यानपूर्वक अध्ययन कर प्रश्नों के उत्तर दीजिए-

विकास क्रम में पशुता हमारा जन्मसिद्ध अधिकार है और मनुष्यता हमारे युग-युगान्तर के अनवरत अध्यवसाय से अर्जित अमूल्यनिधि है। इसी से हम अपने पूर्व स्वप्न के लिए, सामंजस्यपूर्ण आदर्श के लिए और उदात्त भावनाओं के लिए प्राण की बाजी लगाते रहे हैं। जब हममें ऐसा करने की शक्ति शेष नहीं रह जाती तब हम एक मिथ्या दम्भ के साथ पशुता की ओर लौट चलते हैं क्योंकि वहाँ पहुँचने के लिए न किसी पराक्रम की आवश्यकता है और न साधन की। हम अपने शरीर को निश्चेष्ट छोड़कर हिमालय के शिखर से पाताल की गहराई तक सहज ही लुढ़कते चले आ सकते हैं। परन्तु उस ऊँचाई के सहस्र अंशों तक पहुँचने में हमारे पाँव काँपने लगेंगे, साँस फूलने लगेगी और आँखों के सामने अंधेरा छा जाएगा।

**SubQuestion No : 20**

**Q.20 उपर्युक्त गद्यांश के अनुसार, कौन-सा कथन सही है?**

- Ans**
- ☒ 1. विकास क्रम में मनुष्यता हमारा जन्मसिद्ध अधिकार है और पशुता हमारे युग-युगान्तर के अनवरत अध्यवसाय से अर्जित अमूल्यनिधि है।
  - ☒ 2. विकास क्रम में पशुता हमारा जन्मसिद्ध अधिकार है और मनुष्यता हमारे युग-युगान्तर के अनवरत अध्यवसाय से वर्जित निधि है।
  - ☒ 3. विकास क्रम में मनुष्यता हमारा जन्मसिद्ध अधिकार है और मनुष्यता ही हमारे युग-युगान्तर के अनवरत अध्यवसाय से उपार्जित अमूल्यनिधि है।
  - ☒ 4. विकास क्रम में पशुता हमारा जन्मसिद्ध अधिकार है और मनुष्यता हमारे युग-युगान्तर के अनवरत अध्यवसाय से अर्जित अमूल्यनिधि है।

Question ID : 97675511284

**Section : Discipline1**

**Q.1 It is the manager's ability to coordinate all organisational activities and varied interests involved in it. It involves viewing the organisation in its totality and understanding the inter-dependence of its individual parts. Name the managerial skill ?**

- Ans**
- ☒ 1. Technical skill
  - ☒ 2. Human skill
  - ☒ 3. Functional skill
  - ☒ 4. Conceptual skill

Question ID : 97675511304

**Q.2 Which of the following statements is false about sole proprietorship form of business?**

- Ans**
- ☒ 1. The sole trader is the monarch of business.
  - ☒ 2. The proprietor's personal property can be utilized when the business is in loss.
  - ☒ 3. A proprietor's knowledge and skills in various fields like production, finance, marketing, etc. leads to better functioning.
  - ☒ 4. A proprietor is not bound to publish his accounts to the public.

Question ID : 97675511289

**Q.3 What is the unique role of IDBI that is different from other development banks ?**

- Ans**
- ☐ 1. It subscribes directly to the issue of shares and debentures made by industrial concerns.
  - ☐ 2. It grants loans and advances to companies repayable between 8 to 10 years.
  - ☐ 3. It undertakes underwriting of the public issue of shares and debentures made by companies.
  - ☒ 4. providing financial assistance directly to industrial units, as well as to refinance loans granted by other financial institutions.

Question ID : 97675511302

**Q.4 If a particular partner of a firm represents that another person is also a partner of the firm, and if such a person does not disclaim the partnership relationship even after coming to know about it, such person is called :**

- Ans**
- ☒ 1. Partners by holding out
  - ☐ 2. Partner by estoppels
  - ☐ 3. Partner in profits
  - ☐ 4. Dormant partner

Question ID : 97675511291

**Q.5 Which of the following statements is untrue about World Trade Organization (WTO):**

- Ans**
- ☐ 1. It came into existence in 1995
  - ☐ 2. WTO is the successor to the General Agreement on Tariffs and Trade (GATT)
  - ☒ 3. Its headquarters is located in Lusanne, Switzerland.
  - ☐ 4. The only international organisation which deals with the global rules of trade between nations.

Question ID : 97675511297

**Q.6 Which of the following factors does not influence the choice of organization at the time of starting a business unit?**

- Ans**
- ☐ 1. Governmental controls and regulations
  - ☐ 2. Extent of risk and liability
  - ☐ 3. The area of operation of the business
  - ☒ 4. Increase in tax liability

Question ID : 97675511293

**Q.7 "\_\_\_\_\_consists of buying and selling commodities, or securities, or other property, in the hope of a profit from anticipated changes of value" .**

- Ans**
- ☐ 1. Arbitrage
  - ☐ 2. Initial Margin
  - ☒ 3. Speculation
  - ☐ 4. Margin Trading

Question ID : 97675511303

**Q.8 The composition of the total capital consisting partly of long-term funds with fixed charge and partly of ownership funds is known as :**

- Ans
- ☐ 1. Working Capital
  - ☐ 2. Capital gearing
  - ☒ 3. Capital Structure
  - ☐ 4. Revolving Capital

Question ID : 97675511299

**Q.9 Match the items of List - II with the items of List - I relating to Methods of Raising Finance and select the code of correct matching.**

	List - I		List - II
(a)	Short-term Capital	(i)	Issue of equity shares
(b)	Medium-term Capital	(ii)	Clean advance from banks
(c)	Long-term Capital	(iii)	Public deposits
		(iv)	Factoring
		(v)	Discounting of bills
		(vi)	Issue of preference shares

- Ans
- ☐ 1. (a) - (i) (iv) (v)  
(b) - (ii) (iii)  
(c) - (iv)
  - ☐ 2. (a) - (iii) (v)  
(b) - (ii)  
(c) - (i) (iv)
  - ☐ 3. (a) - (iv) (v)  
(b) - (ii) (iii)  
(c) - (i) (iv)
  - ☒ 4. (a) - (iii) (iv) (v)  
(b) - (ii) (iii)  
(c) - (i) (iv)

Question ID : 97675511298

**Q.10 What does the term Underwriting mean?**

- Ans
- ☐ 1. promise to buy debentures.
  - ☐ 2. assuring public subscription to the issue of shares.
  - ☐ 3. promise to buy shares.
  - ☒ 4. undertaking to subscribe to shares or debentures if public subscription is not adequate.

Question ID : 97675511300

**Q.11 Which one of the following is not of a benefit of trade liberalisation?**

- Ans
- ☐ 1. For producers and suppliers, markets are enlarged and sales opportunities are increased
  - ☒ 2. income disparity and productivity differences
  - ☐ 3. Workers gain new employment opportunities
  - ☐ 4. consumers enjoy lower prices and greater choice in products

Question ID : 97675511295

**Q.12** When the goods are imported from one country and the same are exported to another country, such trade is called :

- Ans**
- ☐ 1. International trade
  - ☐ 2. Export trade
  - ☒ 3. Entrepot trade
  - ☐ 4. External trade

Question ID : 97675511288

**Q.13** Which one of the following statements is true ?

- Ans**
- ☒ 1. USA is the leading market for India's agricultural products.
  - ☐ 2. India is the fifth largest producer of fruits and vegetables in the world.
  - ☐ 3. Indian meat is exported only in frozen form.
  - ☐ 4. India's share in world exports of agricultural commodities is very high.

Question ID : 97675511296

**Q.14** Who stated "business is not mere money chasing but it also should aim at serving the community"?

- Ans**
- ☒ 1. Henry Ford
  - ☐ 2. Lyndall Urwick
  - ☐ 3. Henri Fayol
  - ☐ 4. Elton Mayo

Question ID : 97675511287

**Q.15** This is a document which is issued by the master of the ship or the ship owner or an agent, stating that the goods mentioned in it have been taken on board the ship for transportation as per terms and conditions specified in it. It also serves as a contract of affreightment and as a document of title to the goods. This document is termed as :

- Ans**
- ☐ 1. Dock's Receipt
  - ☒ 2. Bill of Lading
  - ☐ 3. Custom Export Pass
  - ☐ 4. Mate's Receipt

Question ID : 97675511294

**Q.16** Under which of the following corporations does "The Reserve Bank of India" come ?

- Ans**
- ☐ 1. Registered Company
  - ☐ 2. Chartered Company
  - ☐ 3. Government Company
  - ☒ 4. Statutory Company

Question ID : 97675511292



**Q.17 The Indian Partnership Act, 1932 defined partnership as :**

- Ans**
- ☒ 1. "A partnership is an arrangement where parties, known as business partners, agree to cooperate to advance their mutual interests".
  - ☒ 2. "The relation between persons who have agreed to share the profits of business carried on by all or any of them acting for all".
  - ☒ 3. "A partnership is a form of business organization in which two or more persons up to a maximum of twenty join together to undertake some form of business activity".
  - ☒ 4. "As an association of two or more persons to carry on as co-owners a business for profit".

Question ID : 97675511290

**Q.18 The principle of "Esprit de corps" was listed by :**

- Ans**
- ☒ 1. Frederick Taylor
  - ☒ 2. Henry Fayol
  - ☒ 3. Lyndall Urwick
  - ☒ 4. Ralph Davis

Question ID : 97675511305

**Q.19 Which one of the following statements is true?**

- Ans**
- ☒ 1. Long-term finance is not required in all types of business activities -manufacturing, trading as well as transport business, etc.
  - ☒ 2. Long-term finance is generally required for a period of 20 years or more.
  - ☒ 3. long-term finance is associated with long-term return on the investment.
  - ☒ 4. long-term finance can be withdrawn at a short notice

Question ID : 97675511301

**Q.20 Which of the following is/are not considered as an economic activity?**

- i. a doctor working in a government hospital
- ii. a teacher working in a school
- iii. a farmer working in the field for his own consumption
- iv. domestic work by housewife

- Ans**
- ☒ 1. Only (ii)
  - ☒ 2. Only (i) and (iii)
  - ☒ 3. Only (iv)
  - ☒ 4. Only (iii)

Question ID : 97675511286

Section : **Discipline2**

**Q.1 Which of the following is not a principal goal of planning laid down by Planning Commission of India in 1950 ?**

- Ans** ☒ 1. To nationalise banking and insurance.
- ☐ 2. To achieve full employment.
- ☐ 3. To establish a socialist pattern of society based on equality and social justice and absence of exploitation.
- ☐ 4. To increase production to the maximum possible extent so as to achieve higher levels of national and per capita income.

Question ID : 97675511310

**Q.2 A graph of frequency distribution depicting cumulative frequencies is :**

- Ans** ☒ 1. Ogive
- ☐ 2. Whiskers Graph
- ☐ 3. Historiagram
- ☐ 4. Mixed Graph

Question ID : 97675511322

**Q.3 The central task of a manager is to get work done with the cooperation of people for the attainment of organisational objectives. Thus it is the duty of every manager to study the behaviour of people working under him and adopt the necessary techniques to inspire people to cooperate and contribute their best efforts towards organisational goals.**

**This process is known as :**

- Ans** ☐ 1. Leadership
- ☐ 2. Communication
- ☒ 3. Motivation
- ☐ 4. Supervision

Question ID : 97675511308

**Q.4 \_\_\_\_\_ which was originally used to measure the distribution of wealth and income; is now also used to study the distribution of profits, wages and turnover, etc. It is a graphic method of studying dispersion. It is a double cumulative percentage graph used in determining the extent of inequalities of items.**

- Ans** ☐ 1. Bell curve
- ☒ 2. Lorenz Curve
- ☐ 3. Reverse Curve
- ☐ 4. Frequency curve

Question ID : 97675511323

**Q.5 What is a "POLICY" ?**

- Ans**
- ☐ 1. a unified and critical plan of action to achieve an objective or set of objectives. It is a plan prepared for meeting the challenge posed by the environmental forces. It addresses the 'how' aspects of achieving an objective.
  - ☐ 2. a set of steps determined in advance and standardised for initiating, carrying through and completing a time-bound activity.
  - ☒ 3. general statements or understandings which guide or channel thinking and action in decision-making.
  - ☐ 4. a planned target of performance or the desired end result of an activity which one attempts to realise.

Question ID : 97675511306

**Q.6 Choose the false statement about coordination.**

- Ans**
- ☐ 1. Coordination helps in resolving the conflict of personal goals and organisational goals.
  - ☐ 2. Coordination provides unity of action in the organisation.
  - ☒ 3. Coordination between various positions at the same level in the organization is called vertical coordination.
  - ☐ 4. The need for coordination increases with an increase in the interdependence between organisational units.

Question ID : 97675511309

**Q.7 Which of these persons can file a complaint under the Consumer Protection Act, 1986**

:

- (a) any voluntary consumer association, registered under the Companies Act, 1956 or under any other law for the time being in force
- (b) a consumer
- (c) the central government
- (d) one or more consumers, where there are numerous consumers having the same interest.
- (e) any state government

- Ans**
- ☐ 1. Only (a), (b), (c)
  - ☒ 2. (a), (b), (c), (d), (e)
  - ☐ 3. Only (a)
  - ☐ 4. Only (a), (b), (d)

Question ID : 97675511315

**Q.8 According to whom "Statistics are numerical statements of facts in any department of enquiry placed in relation to each other" ?**

- Ans**
- ☒ 1. Bowley
  - ☐ 2. Thomas Malthus
  - ☐ 3. Yule and Kendall
  - ☐ 4. Webster

Question ID : 97675511320

**Q.9 Which of the following Five Year Plan's basis was formed by the strategy popularly known as the 'Nehru-Mahalanobis Strategy'?**

- Ans**
- ☐ 1. Third plan
  - ☐ 2. First plan
  - ☐ 3. Fifth plan
  - ☒ 4. Second plan

Question ID : 97675511311

**Q.10 A \_\_\_\_\_ in relation to any goods means a person who sells or distributes any goods for sale.**

- Ans**
- ☐ 1. Manufacturer
  - ☐ 2. Seller
  - ☒ 3. Trader
  - ☐ 4. Buyer

Question ID : 97675511317

**Q.11 Which of these is not a salient feature of the Consumer Protection Act, 1986 ?**

- Ans**
- ☐ 1. It applies to all goods and services unless otherwise expressly notified by the Central Government.
  - ☒ 2. The hallmark of the ACT is that it has not set a time-frame for the disposal of cases.
  - ☐ 3. It is indeed a very unique and highly progressive piece of social welfare legislation and is acclaimed as the magna carta of Indian consumers.
  - ☐ 4. It allows filing of 'class action' complaints on behalf of groups of consumers having common interests.

Question ID : 97675511314

**Q.12 Choose the correct statement .**

- Ans**
- ☐ 1. Foreign direct investment is an investment where the foreign party retains control over the investment.
  - ☒ 2. Portfolio investment is an investment where the foreign party does not seek control over the investment.
  - ☐ 3. GDRs is a convertible bond.
  - ☐ 4. FCCBs cannot be converted into GDRs.

Question ID : 97675511319

**Q.13 Which of the following terms refers to "the number of individuals a manager can effectively supervise." ?**

- Ans**
- ☐ 1. Chain of Command
  - ☐ 2. Leadership
  - ☒ 3. Span of Control
  - ☐ 4. Unity of Command

Question ID : 97675511307

**Q.14 What is a "BANK RATE" ?**

- Ans**
- ☒ 1. the rate of interest charged by the RBI on loans to State banks
  - ☒ 2. the rate of interest charged by the RBI on loans to Agricultural banks
  - ☒ 3. the rate of interest charged by the RBI on loans to Government of India
  - ☒ 4. the rate of interest charged by the RBI on loans to Commercial banks

Question ID : 97675511318

**Q.15 A document issued by Reserve Bank of India on behalf of the Central Government for meeting its temporary deficits and financing the expenditure, is known as --**

- Ans**
- ☒ 1. Commercial bill
  - ☒ 2. Money bill
  - ☒ 3. Short-term liability bill
  - ☒ 4. Treasury bill

Question ID : 97675511325

**Q.16 In order to protect consumers from unscrupulous and unethical practices by business people, the Indian Government, from time to time, has enacted different laws. Which one of the following Acts does not come under that list ?**

- Ans**
- ☒ 1. The Standards of Purchasing and Measures Act, 1956
  - ☒ 2. The Indian Standards Institution Certification Act, 1952
  - ☒ 3. The Drugs and Cosmetics Act, 1940
  - ☒ 4. Sales of Goods Act, 1930

Question ID : 97675511312

**Q.17 Which of these is a method of collecting primary data ?**

- 1. Personal Interviewing
- 2. Schedule
- 3. Through Local Reports and Correspondents

- Ans**
- ☒ 1. All 1, 2, 3
  - ☒ 2. Only 2
  - ☒ 3. Only 1
  - ☒ 4. Only 3

Question ID : 97675511321





**Q.18 What is the objective of The MRTP Act, 1969?**

- (a) No monopolies
- (b) To ensure that the operation of the economic system does not result in the concentration of economic power to the common detriment
- (c) To prohibit restrictive and unfair trade practices, which are prejudicial to public interest

- Ans**
- ☒ 1. Only (a)
  - ☒ 2. Only (b)
  - ☒ 3. Only (c)
  - ☒ 4. All (a) (b) (c)

Question ID : 97675511316





**Q.19 Choose the false statement.**

- Ans**  1. Comparison of two sets of data can only be done by relative measures of dispersion.
-  2. A good measure of dispersion should preferably use all the items of the data.
-  3. Variability itself may be some times used in decision making.
-  4. The only purpose of measuring dispersion is to assess the reliability of an average.

Question ID : 97675511324

**Q.20 According to the Section 2(1) (d) of the Consumer Protection Act, 1986 , the term "consumer" is defined as :**

- (a) A person who buys any goods for a consideration.  
(b) A person who hires or avails of any services for a consideration.  
Choose the correct option.

- Ans**  1. only (a)
-  2. Neither (a) nor (b)
-  3. Both (a) and (b)
-  4. only (b)

Question ID : 97675511313

Section : **Discipline3**





**Q.1 In which of the following streams was Classical theory of organisation developed ?**

1. Bureaucracy  
2. Administrative Theory  
3. Scientific Management

- Ans**  1. Only 2
-  2. All 1, 2, 3
-  3. Only 3
-  4. Only 1

Question ID : 97675511329

**Q.2 If good growing conditions increase the supply of coconut and hot weather increases the demand for coconut water, the quantity of coconuts bought :**

- Ans**  1. increases and the price might rise, fall or not change
-  2. does not change but the price falls
-  3. does not change but the price rises
-  4. increases and the price rises

Question ID : 97675511344

**Q.3** Inside trading refers to trading in the scripts of a company by persons having access to \_\_\_\_\_ price sensitive information to make private gains or reduce losses.

- Ans
- ☐ 1. published
  - ☐ 2. synthesized
  - ☒ 3. unpublished
  - ☐ 4. analysed

Question ID : 97675511328

**Q.4** \_\_\_\_\_ is defined as the change in total cost as a result of change in the level of output, investment etc.

- Ans
- ☐ 1. Marginal opportunity cost
  - ☒ 2. Incremental cost
  - ☐ 3. Marginal cost
  - ☐ 4. Opportunity cost

Question ID : 97675511343

**Q.5** Read the Assertion and Reasoning and select the correct option.

**Assertion (A):** The Reserve Bank of India is the apex organisation in the Indian money market.

**Reasoning (R):** In April, 1988, it set up the Discount and Finance House of India (DFHI) to perform the function of stabilising the money market in India.

- Ans
- ☐ 1. (A) and (R) both are correct ; but (R) is not the right explanation of (A).
  - ☐ 2. Both (A) and (R) are incorrect.
  - ☒ 3. (A) and (R) both are correct ; and (R) is the right explanation of (A).
  - ☐ 4. (A) is correct ; but (R) is incorrect.

Question ID : 97675511326

**Q.6** Choose the statement which is incorrect.

- Ans
- ☐ 1. Price stabilization policy seeks to prevent price wars.
  - ☐ 2. Companies which want to create a "prestige image" for their products normally price them high.
  - ☒ 3. Sales maximisation will automatically lead to profit maximisation.
  - ☐ 4. Pricing is governed by not only the internal factors of a company but also external environmental factors.

Question ID : 97675511336

**Q.7** What is the source of formation of attitude?

1. Social Learning
2. Instrumental Conditioning
3. Direct Experience

- Ans
- ☐ 1. Only 1
  - ☒ 2. Only 1 and 3
  - ☐ 3. Only 2 and 3
  - ☐ 4. Only 1 and 2

Question ID : 97675511332

**Q.8 A strategy, which is directed at producing goods and services considered unique in its industry and directed at consumers who are relatively price-insensitive, is known as**

- Ans**
- ☐ 1. Focus
  - ☐ 2. Low-cost strategy
  - ☐ 3. Cost Leadership
  - ☒ 4. Differentiation

Question ID : 97675511341

**Q.9 Which of these is/are the method of making Capital Issue :**

- a) Offer for sale
- b) Private placement
- c) Rights issue
- d) Bid and Offer

- Ans**
- ☐ 1. Only (a), (d)
  - ☐ 2. Only (a), (c), (d)
  - ☒ 3. Only (a), (b), (c)
  - ☐ 4. Only (a), (b), (d)

Question ID : 97675511327

**Q.10 Define "Strategy".**

- Ans**
- ☐ 1. It is hierarchy of intentions ranging from a board vision through mission and purpose down to specific objectives.
  - ☐ 2. It is a comprehensive plan laying down the principle steps for accomplishing a specific objective and sets an approximate time limit for each stage.
  - ☐ 3. A series of functions or steps performed to accomplish a specific task or undertaking.
  - ☒ 4. A unified, comprehensive and integrated plan that relates the calculated advantage of the firm to the challenges of the environment.

Question ID : 97675511339

**Q.11 What are Speciality Goods ?**

- Ans**
- ☐ 1. A class of consumer goods that are purchased only after the buyer has spent some time and effort comparing price, quality, style, colour, etc. of alternative products in competing stores.
  - ☐ 2. Products bought by individuals or households for their personal non business use.
  - ☒ 3. A class of consumer goods with perceived unique characteristics such that consumers are willing to spend special effort to buy them.
  - ☐ 4. A class of consumer goods that people buy frequently with the least possible time and effort.

Question ID : 97675511335



**Q.12 Which of the following statements about price elasticity of demand is correct?**

- (a) Price elasticity of demand is a measure of how much the quantity demanded of a good responds to a change in the price of that good.
- (b) Price elasticity of demand is computed as the percentage change in quantity demanded divided by the percentage change in price.
- (c) Price elasticity of demand in the long run would be different from that of the short run.

- Ans**
- ☐ 1. Only (b)
  - ☐ 2. Only (a)
  - ☐ 3. Only (c)
  - ☒ 4. All (a),(b),(c)

Question ID : 97675511345

**Q.13 Read the situation given below and classify it.**

A customer walks into a general merchant's shop and while buying 'Dove' soap discovers that he can get a stainless steel spoon free if she buys 'santoor' soap. Therefore, she bought 'santoor' soap.

- Ans**
- ☐ 1. It is both, advertisement as well as publicity.
  - ☐ 2. It is an Advertisement
  - ☒ 3. It is neither advertisement nor publicity.
  - ☐ 4. It is a Publicity.

Question ID : 97675511338

**Q.14 What is known as the process of dividing the total market for a product or service into several smaller groups, such that the members of each group are similar with respect to the factors that influence demand?**

- Ans**
- ☐ 1. Market separation
  - ☐ 2. Market partition
  - ☐ 3. Market break down
  - ☒ 4. Market segmentation

Question ID : 97675511334

**Q.15 In PESTEL framework, what does 'L' stand for ?**

- Ans**
- ☐ 1. Logistics
  - ☒ 2. Legal
  - ☐ 3. Liberalisation
  - ☐ 4. Linguistic

Question ID : 97675511340

**Q.16 Read the Assertion and Reasoning and select the correct option.**

**Assertion (A):** The channel of distribution is a network of institutions that perform a variety of interrelated and coordinated functions in the movement of goods from producers to consumers.

**Reasoning (R):** Most producers do not sell goods directly to the consumers. They make use of a variety of intermediaries known as middlemen. These middlemen who take title to goods or assist in transferring the title to goods as they move from the producer to the consumer.

**Ans** ☒ 1. (A) and (R) both are correct ; and (R) is the right explanation of (A).

☐ 2. (A) is correct ; but (R) is incorrect.

☐ 3. (A) and (R) both are correct ; but (R) is not the right explanation of (A).

☐ 4. Both (A) and (R) are incorrect.

Question ID : 97675511337

**Q.17 A person who reports unethical practices by their employer to outsiders is known as :**

**Ans** ☐ 1. reporter

☐ 2. informer

☐ 3. perceiver

☒ 4. whistle blower

Question ID : 97675511331

**Q.18 Which of the following is not one of the four central questions that the study of economics is supposed to answer?**

**Ans** ☐ 1. Who produces what ?

☒ 2. When are goods produced?

☐ 3. Who consumes what ?

☐ 4. How are goods produced ?

Question ID : 97675511342

**Q.19 Match the organisational objective with the marketing concepts given below; and choose the correct code:**

	Organisational Objectives		Marketing Concepts
(a)	Effective distribution	(i)	Product concept
(b)	Large scale selling and Promotional effort	(ii)	Societal concept
(c)	Produce what consumer need	(iii)	Selling concept
(d)	Product improvement	(iv)	Production concept
(e)	Improve society's well being	(v)	Marketing concept

**Ans** ☐ 1. a-(iv); b-(iii); c-(v); d-(ii); e-(i)

☐ 2. a-(v); b-(iii); c-(iv); d-(i); e-(ii)

☒ 3. a-(iv); b-(iii); c-(v); d-(i); e-(ii)

☐ 4. a-(iv); b-(i); c-(v); d-(iii); e-(ii)

Question ID : 97675511333

**Q.20** "Organisational Behaviour is a field of study that investigates the impact that individuals, groups and structures have on behaviour within organisations for the purpose of applying such knowledge towards improving an organisation's effectiveness."  
Who has said this?

- Ans**
- ☒ 1. Joe Kelly
  - ☒ 2. Stephen P. Robbins
  - ☒ 3. Keith Davis
  - ☒ 4. Fred Luthans

Question ID : 97675511330

Section : Discipline4

**Q.1** In practice, a compound journal entry is not recorded when :  
(a) one account is to be debited and two or more accounts are to be credited  
(b) two or more accounts are to be debited and one account is to be credited  
(c) two or more accounts are to be debited and two or more accounts are to be credited  
(d) only one account is debited and another account is credited.  
Choose the correct option.

- Ans**
- ☒ 1. Only (a)
  - ☒ 2. Only (d)
  - ☒ 3. Only (a) and (b)
  - ☒ 4. Only (b)

Question ID : 97675511350

**Q.2** Which of the following expenditures is considered as deferred revenue expenditure?

- Ans**
- ☒ 1. Rs. 20,000 spent on some major alterations to a theatre which made it more comfortable and attractive.
  - ☒ 2. Rs. 4,000 spent on dismantling, transportation and reinstalling plant and machinery to a new site
  - ☒ 3. Rs. 2,000 spent on repairs of machinery
  - ☒ 4. Rs. 60,000 spent on construction of railway siding

Question ID : 97675511352

**Q.3** Which of these is a kind of company categorised on the basis of liability of shareholders or members ?

- Ans**
- ☒ 1. Government Company
  - ☒ 2. Private Company
  - ☒ 3. Public Company
  - ☒ 4. Unlimited Company

Question ID : 97675511364

**Q.4 Which of the following ratios does come under Activity /Operating ratios ?**

- Ans**
- ☐ 1. Current ratio
  - ☐ 2. Proprietary Ratio
  - ☐ 3. Quick Ratio
  - ☒ 4. Inventory turnover ratio

Question ID : 97675511348

**Q.5 Which of the following is not a method of costing ?**

- Ans**
- ☐ 1. Operating Costing
  - ☐ 2. Job Costing
  - ☒ 3. Standard Costing
  - ☐ 4. Contract Costing

Question ID : 97675511357

**Q.6 A company forfeited 400 equity shares of Rs. 10 each issued at a discount of 10 percent for non-payment of two calls of Rs. 2 each. What will be the amount forfeited by the company?**

- Ans**
- ☒ 1. Rs.2,400
  - ☐ 2. Rs.2,000
  - ☐ 3. Rs.1,600
  - ☐ 4. Rs.4,800

Question ID : 97675511365

**Q.7 It is a popular technique for generating new ideas. A group of persons sit together and generate as many business ideas as possible. One idea leads to another. What is this technique/process called as?**

- Ans**
- ☐ 1. Brain Writing
  - ☐ 2. Starbursting
  - ☒ 3. Brain storming
  - ☐ 4. Stepladder

Question ID : 97675511363

**Q.8 Which of these is an example of models of e-commerce ?**

- Ans**
- ☐ 1. A watermelon farmer sells his watermelon to another farmer
  - ☒ 2. A watermelon farmer advertises his watermelon online
  - ☐ 3. Watermelons bought by a restaurant owner from a farmer
  - ☐ 4. A watermelon farmer opens a farm stand

Question ID : 97675511361

**Q.9 Which of the following statements is false in relation to consignment?**

- Ans**
- ☒ 1. The consignee does not become the debtor of the consignor on receipt of goods.
  - ☒ 2. The legal ownership and title of goods is not transferred to the consignee.
  - ☒ 3. Despatch of goods on consignment amounts to sale of goods by the consignor.
  - ☒ 4. The relationship between the consignor and the consignee is that of a principal and an agent.

Question ID : 97675511353

**Q.10 Which of these books is not related to ' Non Trading concerns ' ?**

- Ans**
- ☒ 1. Donation Books
  - ☒ 2. Stock Register
  - ☒ 3. Minutes Books
  - ☒ 4. Members Register

Question ID : 97675511356

**Q.11 \_\_\_\_\_ is also referred to as e-website. It allows the customers to purchase goods from various sellers using Internet. Its aim is to provide a global, reliable, 24 x 7 web based effective sales management system.**

- Ans**
- ☒ 1. e-visibility
  - ☒ 2. e-mall
  - ☒ 3. e-shop
  - ☒ 4. e-store

Question ID : 97675511359

**Q.12 Memorandum Joint Venture Account is prepared to find out :**  
(a) Amount due from the co-venturers  
(b) Profit or loss on the joint venture

- Ans**
- ☒ 1. Only (b)
  - ☒ 2. Only (a)
  - ☒ 3. Neither (a) nor (b)
  - ☒ 4. Both (a) and (b)

Question ID : 97675511354

**Q.13 A bill drawn on June 16 for a period of 30 days and unfortunately July 19 is a public holiday. Then what will be the maturity date of the bill?**

- Ans**
- ☒ 1. 19<sup>th</sup> July
  - ☒ 2. 17<sup>th</sup> July
  - ☒ 3. 18<sup>th</sup> July
  - ☒ 4. 20<sup>th</sup> July

Question ID : 97675511351

**Q.14 E-cash is not based on which of the following systems ?**

- Ans
- ☐ 1. Cryptocurrency
  - ☐ 2. Digital Signatures
  - ☐ 3. Electronic Data Exchange
  - ☒ 4. Digital Name

Question ID : 97675511362

**Q.15 Which of the following is not an individual component of systematic risk?**

- Ans
- ☐ 1. Interest rate risk
  - ☐ 2. Purchasing power risk
  - ☐ 3. Market risk
  - ☒ 4. Inflation risk

Question ID : 97675511346

**Q.16 This is a basic concept of accounting. According to this concept every business transaction has a two-fold effect. In commercial context it is a famous dictum that "every receiver is also a giver and every giver is also a receiver". Name the concept.**

- Ans
- ☐ 1. Objective Evidence Concept
  - ☐ 2. Business Entity Concept
  - ☐ 3. Money Measurement Concept
  - ☒ 4. Dual Aspect Concept

Question ID : 97675511349

**Q.17 Loading is usually involved in all such items which are recorded at the invoice price in the Consignment Account. Which of these is not one of those items?**

- Ans
- ☐ 1. Opening Stock
  - ☐ 2. Goods Returned by the Consignee
  - ☒ 3. Expenses incurred by the consignor
  - ☐ 4. Goods Sent on Consignment

Question ID : 97675511355

**Q.18 Which is not a direct or indirect cost?**

- Ans
- ☐ 1. Oncosts
  - ☐ 2. Overhead cost
  - ☐ 3. Supplementary costs
  - ☒ 4. Down cost

Question ID : 97675511358

**Q.19** What are benefits of e-commerce to society at large :

- (i) E-Commerce enables more individuals to work at home and to do less travelling for shopping resulting in less traffic on the roads and lower air pollution.
- (ii) E-commerce enables public to shop or do other transactions 24hrs a day, all year round from almost any location.
- (iii) Ability for creation of highly specialized business.
- (iv) E-Commerce enables people in rural areas to enjoy products and services that are not available to them.
- (v) E-commerce provides people with more choices they can select from many vendors and from many products.

Choose the correct option.

- Ans**
- ☐ 1. Only (i) and (ii)
  - ☐ 2. Only (ii) and (iii)
  - ☒ 3. Only (i) and (iv)
  - ☐ 4. All (i), (ii), (iii), (iv), (v)

Question ID : 97675511360

**Q.20** Noida Toll Bridge is an example of ----- type of project financing.

- Ans**
- ☐ 1. Build, operate & Transfer type (BOT)
  - ☐ 2. Bridge financing
  - ☐ 3. Build, own & operate type (BOO)
  - ☒ 4. Build, own, operate & transfer type (BOOT)

Question ID : 97675511347

Section : **Discipline5**

**Q.1** which of the following statements is true?

- Ans**
- ☐ 1. incidence of tax is relatively higher of resident when compared with 'non-resident'.
  - ☒ 2. Agricultural income is totally exempted from tax
  - ☐ 3. tax incidence is the lowest in the case of non-resident
  - ☐ 4. Gratuity or Pension is partially exempted income

Question ID : 97675511378

**Q.2** Read the following statements and select the correct option.

- A. A company's financial performance is dependant on the shares issued by the company.
- B. A company's financial performance is dependant on the investment in assets.
- C. A company's financial performance is dependant on the liquidity or cash flow statement.
- D. A company's financial performance is based on the profits earned during the period.

- Ans**
- ☐ 1. A and B are correct
  - ☐ 2. A, B and C are correct
  - ☐ 3. Only C is correct
  - ☒ 4. C and D are correct

Question ID : 97675511373

**Q.3 what is the chief characteristic of foreign aid?**

- Ans**
- ☐ 1. countries would need foreign exchange which they can acquire only by having surpluses in their balance of payments.
  - ☐ 2. loans and grants are provided for development purposes.
  - ☒ 3. it is made accessible on concessional terms inferring that the pace of interest is lower and the development time frame is longer.
  - ☐ 4. rarely involves any foreign exchange problems when it is provided.

Question ID : 97675511384

**Q.4 The gold standard was briefly reinstated from which to which year as the Gold Exchange Standard?**

- Ans**
- ☐ 1. 1920-30
  - ☐ 2. 1927-32
  - ☒ 3. 1925-31
  - ☐ 4. 1914-39

Question ID : 97675511370

**Q.5 Which of the following proformas of Balance Sheet of a company does require that figures of the previous year should be shown in separate column along with the figures of the current year with respect to each of the items of liabilities and assets ?**  
a. horizontal form  
b. vertical form

- Ans**
- ☐ 1. Neither (a) nor (b)
  - ☐ 2. Only (a)
  - ☒ 3. both (a) and (b)
  - ☐ 4. Only (b)

Question ID : 97675511367

**Q.6 For calculating pre-incorporation profits in the case of a public limited company the relevant date is -**

- Ans**
- ☒ 1. The date of Certificate of Incorporation
  - ☐ 2. The date of Certificate to Commence Business
  - ☐ 3. The date of issuing shares
  - ☐ 4. The date of take over

Question ID : 97675511366

**Q.7 What is on the X and Y axis of the graph of a product life cycle?**

- Ans**
- ☐ 1. X-demand Y- sales
  - ☒ 2. X- sale Y- Time
  - ☐ 3. X- time Y- demand
  - ☐ 4. X- Growth Y- Time

Question ID : 97675511380



**Q.8 Which income from the following is partially exempted?**

- Ans**
- ☒ 1. Shares from unregistered firm
  - ☐ 2. Payment of lease rent
  - ☐ 3. Agricultural income
  - ☐ 4. Interest on certain government securities

Question ID : 97675511374

**Q.9 X sets up a new business on October 1, 1987 and does not close his books on March 31, 1988. What will be the period of previous year for the assessment year 1989-90?**

- Ans**
- ☐ 1. 24 months
  - ☐ 2. 12 months
  - ☐ 3. 9 months
  - ☒ 4. 18 months

Question ID : 97675511369

**Q.10 Which media is very effective for advertisement, but is the most expensive medium?**

- Ans**
- ☐ 1. radio
  - ☒ 2. television
  - ☐ 3. hoarding
  - ☐ 4. exhibition

Question ID : 97675511376

**Q.11 When marketing practices are condemned for lessening rivalry, the analysis falls under which general space of social marketing issues?**

- Ans**
- ☐ 1. Marketing's impact on the company.
  - ☐ 2. Marketing's impact on the individual.
  - ☐ 3. Marketing's impact on society as a whole.
  - ☒ 4. Marketing's impact on other businesses.

Question ID : 97675511385

**Q.12 who appoints NABARD chairman?**

- Ans**
- ☐ 1. appointment committee of nabard
  - ☒ 2. Appointments Committee of the Union Cabinet
  - ☐ 3. President of india
  - ☐ 4. Reserve bank of india

Question ID : 97675511381

**Q.13 The Foreign Exchange Management Act (FEMA) was passed by Lok Sabha on?**

- Ans**
- ☒ 1. 9<sup>th</sup> december 1999
  - ☒ 2. 2<sup>nd</sup> december 1999
  - ☒ 3. 9<sup>nd</sup> december 1973
  - ☒ 4. 11<sup>th</sup> december 1973

Question ID : 97675511371

**Q.14 which one of the following is a disadvantage of a tailor made software?**

- Ans**
- ☒ 1. Can link with another information system
  - ☒ 2. It can be developed according to the customer's requirement
  - ☒ 3. The high cost of installation and maintenance
  - ☒ 4. It is difficult to learn and require high tech training

Question ID : 97675511383

**Q.15 The State Bank of India Act was passed in 1959 and in course of time, 8 major State associated banks were amalgamated with the main bank as its subsidiaries. Which one of the following is not one of those banks?**

- Ans**
- ☒ 1. Bank of punjab
  - ☒ 2. Bank of Rajasthan
  - ☒ 3. Bank of Saurashtra
  - ☒ 4. The Hyderabad State Bank

Question ID : 97675511375

**Q.16 which of the following statements is true?**

- Ans**
- ☒ 1. market gridding is a method of survey of expert's opinion.
  - ☒ 2. market gridding means managing brands and developing brand equity
  - ☒ 3. market gridding means establishing and running a web marketing facility
  - ☒ 4. market gridding is an analytical technique which facilitates dividing a market into segments.

Question ID : 97675511379

**Q.17 which of the following is not an objective of IMF today?**

- Ans**
- ☒ 1. assisting member countries to restore equilibrium in balance of payments
  - ☒ 2. maintaining Exchange rate stability
  - ☒ 3. discouraging adoption of exchange controls
  - ☒ 4. developing a multilateral system of payments.

Question ID : 97675511377

**Q.18 Which of the following is prepared for distribution of profits among the partners?**

- Ans**
- ☒ 1. profit and loss account
  - ☒ 2. Profit and loss adjustment account
  - ☒ 3. Partner's current account
  - ☒ 4. Profit and Loss appropriation account

Question ID : 97675511382

**Q.19 Match the items of List - II with the items of List - I and indicate the code of correct matching. The items relate to the Balance Sheet of a Company.**

	List – I		List - II
(a)	Miscellaneous Expenditure	(i)	Unclaimed Dividend
(b)	Current Liabilities	(ii)	Forfeited Shares Account
(c)	Subscribed Capital	(iii)	Work in Progress
(d)	Current Assets	(iv)	Discount on Issue of Shares

- Ans**
- ☒ 1. a-(ii); b-(i); c-(iii); d-(iv)
  - ☒ 2. a-(iii); b-(iv); c-(i); d-(ii)
  - ☒ 3. a-(iv); b-(i); c-(ii); d-(iii)
  - ☒ 4. a-(i); b-(ii); c-(iii); d-(iv)

Question ID : 97675511368

**Q.20 Who said "Recruitment is a business, and it is a big business."?**

- Ans**
- ☒ 1. Lord
  - ☒ 2. Dales S. Beach
  - ☒ 3. Dale Yoder
  - ☒ 4. Edwin B. Flippo,

Question ID : 97675511372

Section : **Discipline6**

**Q.1 What is an index of operational efficiency?**

- Ans**
- ☒ 1. Financial Leverage
  - ☒ 2. Return on Investment Leverage
  - ☒ 3. Combined Leverage
  - ☒ 4. Operating Leverage

Question ID : 97675511393

**Q.2 This type of interview helps the interviewer in appraising certain skills of the candidates like initiative and inter-personal skills. Which interview is being talked about?**

- Ans**
- ☐ 1. panel interview
  - ☐ 2. depth interview
  - ☒ 3. Group discussion interview
  - ☐ 4. phone interview

Question ID : 97675511404

**Q.3 which of the following statements is false?**

- Ans**
- ☐ 1. Physical distribution system creates time and place utilities in products.
  - ☐ 2. Total cost approach envisages the use of total cost while choosing the alternative courses of action in respect of physical distribution.
  - ☒ 3. In total cost approach of physical distribution system, the cost of each element is considered in isolation.
  - ☐ 4. Efficient customer service is an objective of physical distribution system.

Question ID : 97675511390

**Q.4 Payroll software is an example of which software?**

- Ans**
- ☐ 1. system software
  - ☒ 2. application software
  - ☐ 3. Utility software
  - ☐ 4. programming software

Question ID : 97675511391

**Q.5 In which year did the income tax act come into force?**

- Ans**
- ☐ 1. 1961
  - ☐ 2. 1958
  - ☒ 3. 1962
  - ☐ 4. 1922

Question ID : 97675511389

**Q.6 Annual report is given by an organization to its:**

- Ans**
- ☐ 1. Management
  - ☐ 2. auditors
  - ☐ 3. directors
  - ☒ 4. shareholders

Question ID : 97675511387

**Q.7 A method used in a comparative analysis of financial statement is:**

- Ans**
- ☒ 1. returning analysis
  - ☒ 2. common size analysis
  - ☒ 3. graphical analysis
  - ☒ 4. Comparative Analysis

Question ID : 97675511397

**Q.8 Bank of Venice was established in -**

- Ans**
- ☒ 1. 1514
  - ☒ 2. 1517
  - ☒ 3. 1154
  - ☒ 4. 1157

Question ID : 97675511402

**Q.9 The word 'downsizing' was coined by?**

- Ans**
- ☒ 1. Stephen Stanley
  - ☒ 2. Morgan Roach
  - ☒ 3. Morgan Roach and Stephen Stanley
  - ☒ 4. Stefan Roach and Morgan Stanley

Question ID : 97675511394

**Q.10 Goods sent on consignment is debited to :**

- Ans**
- ☒ 1. Consignment account
  - ☒ 2. goods sent on consignment account
  - ☒ 3. profit and loss account
  - ☒ 4. Consignee's account

Question ID : 97675511386

**Q.11 Which of the following statement(s) is/are true about monetary policy of RBI?**

- A. Monetary policy is one of RBI's controlled expansion.
- B. RBI possesses extensive powers of credit control, only quantitative in nature.
- C. the monetary policy of the RBI has been rather weak.
- D. The monetary policy of RBI has been very effective.

- Ans**
- ☒ 1. Only A is True
  - ☒ 2. only B is true
  - ☒ 3. A and C are true
  - ☒ 4. A and D are correct

Question ID : 97675511399

**Q.12 What is the slope of the positive supply curve like?**

- Ans**
- ☐ 1. It slopes up and to the left
  - ☐ 2. It slopes down and to the left
  - ☐ 3. It slopes down and to the right
  - ☒ 4. It slopes up and to the right

Question ID : 97675511400

**Q.13 Where is the headquarters of Bank of International Settlement situated?**

- Ans**
- ☒ 1. Switzerland
  - ☐ 2. France
  - ☐ 3. Germany
  - ☐ 4. Belgium

Question ID : 97675511398

**Q.14 alt+F3 is the shortcut key for -**

- Ans**
- ☐ 1. payment voucher
  - ☐ 2. changing period in tally
  - ☒ 3. company creation
  - ☐ 4. calculator

Question ID : 97675511405

**Q.15 The intrinsic value of a bond or any fixed income security is equal to -**

- Ans**
- ☐ 1. The realisable value of a bond
  - ☐ 2. The previous year's value of cash flows
  - ☐ 3. The economic value of a bond
  - ☒ 4. The present value of expected cash flows

Question ID : 97675511403

**Q.16 Which market becomes necessary at the saturation stage?**

- Ans**
- ☐ 1. undifferentiated
  - ☐ 2. product differentiation
  - ☒ 3. differentiated
  - ☐ 4. concentrated

Question ID : 97675511401

**Q.17 Which of the following does not hold short-term claims as working balance against the major reserve centres?**

- Ans**
- ☐ 1. central bank
  - ☐ 2. commercial banks
  - ☒ 3. RBI
  - ☐ 4. business firms

Question ID : 97675511388

**Q.18 Which of the following is not an advantage of departmental stores?**

- Ans**
- ☒ 1. These stores are able to offer various products at more reasonable prices than most other retailers.
  - ☐ 2. these stores can afford to have effective advertising through press, radio and television
  - ☐ 3. Bulk-buying from these stores enables them to obtain heavy discounts from manufacturers
  - ☐ 4. Their central location attracts a large number of customers leading to a large turnover.

Question ID : 97675511392

**Q.19 While recruiting, a test is conducted to find out whether a candidate is interested in the job for which he is a candidate and to find out which area of the job range the candidate is interested in. Which test is being talked about?**

- Ans**
- ☐ 1. cognitive ability test
  - ☐ 2. aptitude test
  - ☒ 3. situational test
  - ☐ 4. personality test

Question ID : 97675511396

**Q.20 Which of the following is an example of cash flows from investing activities?**

- Ans**
- ☐ 1. repayment of long term loan
  - ☒ 2. purchase of raw material in cash
  - ☐ 3. Sale of investment by non financial enterprise
  - ☐ 4. Issue of shares

Question ID : 97675511395

Section : **Discipline7**

**Q.1 This technique of performance appraisal was first developed in USA and UK in 1943 and is focused on observation of behaviors across a series of select exercises or work samples.. Which technique is being referred to?**

- Ans**
- ☐ 1. Psychological Appraisals:
  - ☒ 2. Assessment Centers
  - ☐ 3. Paired comparison method
  - ☐ 4. Ranking Methods

Question ID : 97675511409

**Q.2 Insurance works on the principle of:**

- Ans**
- ☐ 1. Large numbers
  - ☐ 2. Probabilities
  - ☒ 3. Law of contract
  - ☐ 4. Sharing of losses

Question ID : 97675511419

**Q.3 Fictitious assets are included in:**

- Ans**
- ☐ 1. Capital
  - ☒ 2. Current liabilities
  - ☐ 3. Long term liabilities
  - ☐ 4. fixed liabilities

Question ID : 97675511410

**Q.4 On which of the deposits, interest is not paid?**

- Ans**
- ☒ 1. current account deposit
  - ☐ 2. saving bank deposit
  - ☐ 3. fixed deposit
  - ☐ 4. recurring deposit

Question ID : 97675511414

**Q.5 Which statement from the following is false?**

- Ans**
- ☐ 1. A private company doesn't issue the prospectus
  - ☐ 2. During the calls in advance the bank account is debited and calls in advance account is credited
  - ☒ 3. The rate of dividend is fixed on equity shares
  - ☐ 4. the lump sum amount can received on shares

Question ID : 97675511412



**Q.6 Read the Assertion and Reasoning given and select the correct option.**

**Assertion (A): Capital is treated as liability**

**Reasoning (R): Capital is treated as a liability due to money measurement concept.**

- Ans**
- ☒ 1. both assertion (A) and reasoning (R ) are true and Reason (R ) is the correct explanation of Assertion (A)
  - ☒ 2. Assertion (A) is true but Reason (R) is false.
  - ☒ 3. Assertion (A) is false but Reason (R) is true.
  - ☒ 4. Both Assertion (A) and Reason (R) are true and Reason (R) is not the correct explanation of Assertion (A).

Question ID : 97675511421

**Q.7 Which of the following terms is dissimilar to the other four in the context of insurable interest in life insurance?**

- Ans**
- ☒ 1. employee
  - ☒ 2. debtor
  - ☒ 3. Employer
  - ☒ 4. creditor

Question ID : 97675511407

**Q.8 In India, the first step towards building up a structure of development finance institutions was taken up with which establishment?**

- Ans**
- ☒ 1. State Industrial Development Corporations
  - ☒ 2. Industrial Finance Corporation of India
  - ☒ 3. Industrial Credit and Investment Corporation of India
  - ☒ 4. State Financial Corporations

Question ID : 97675511418

**Q.9 A, B and C share profit and loss in the ratio 3:2:1, what will be the new profit sharing ratio of A and C, if B retires from the business?**

- Ans**
- ☒ 1. 3:1
  - ☒ 2. 2:1
  - ☒ 3. 3:2
  - ☒ 4. 1:3

Question ID : 97675511424

**Q.10 What is a program or policy of a company that aims to eliminate discrimination by providing equal opportunities and thereby improving his /her profession?**

- Ans**
- ☒ 1. Performance appraisal
  - ☒ 2. Affirmative action
  - ☒ 3. Decentralisation
  - ☒ 4. Inclusive growth

Question ID : 97675511422

**Q.11 What is the maturity term for most of the treasury bills when issued?**

- Ans ☒ 1. 91 days
- ☐ 2. 90 days
- ☐ 3. 81 days
- ☐ 4. 60 days

Question ID : 97675511425

**Q.12 Which of the following statements is/are false?**

- A. The cash reserve ratio affects the credit creation.
- B. Business conditions of the banks like inflation, depression, etc. affect the credit creation process.
- C. Credit Policy of the Central bank affects the cash reserve ratio.
- D. All the banks have the same nature and extent of programmes of credit sanction and disbursement.

- Ans ☐ 1. Only A is false
- ☐ 2. A and B are false
- ☒ 3. Only D is false
- ☐ 4. Only C is false

Question ID : 97675511420

**Q.13 Rekha and Arjun entered into a contract whereby Rekha agreed to sell Arjun Rs.1,000 worth of heroin, an illegal substance. Which type of a contract is this?**

- Ans ☒ 1. unconstitutional contract
- ☐ 2. voidable contract
- ☐ 3. void contract
- ☐ 4. unlawful contract

Question ID : 97675511406

**Q.14 Which of the following statements is/are true?**

- A. When the required rate of return is equal to nominal rate, the value of bond is equal to its par value.
- B. If the required rate of return is greater than the nominal rate, the value of a bond is more than its par value.
- C. When the required rate of return is less than nominal rate, the value of bond is less than its par value.

- Ans ☒ 1. Only A is correct
- ☐ 2. Only A and B are correct
- ☐ 3. Only B is correct
- ☐ 4. A and C are correct

Question ID : 97675511411

**Q.15 Which is the most ancient bank in the world?**

- Ans**
- ☐ 1. Bank of Greece
  - ☐ 2. Bank of ancient Rome
  - ☒ 3. Bank of Venice
  - ☐ 4. Bank of ancient France

Question ID : 97675511408

**Q.16 Read the given Assertion and Reasoning and select the correct option.**

**Assertion (A):** Central tendency is the tendency of most raters to give average ratings to all or the center of the scale.

**Reasoning (R):** a very high rating or a very low rating could invite questions, criticisms or explanations.

- Ans**
- ☐ 1. Assertion (A) is false but Reason (R) is true.
  - ☐ 2. Assertion (A) is true but Reason (R) is false.
  - ☐ 3. Both Assertion (A) and Reason (R) are true and Reason (R) is not the correct explanation of Assertion (A).
  - ☒ 4. both assertion (A) and reasoning (R ) are true and Reason (R ) is the correct explanation of Assertion (A)

Question ID : 97675511416

**Q.17 What is the the first factor influencing a buyer's decision?**

- Ans**
- ☒ 1. age
  - ☐ 2. family
  - ☐ 3. education
  - ☐ 4. occupation

Question ID : 97675511415

**Q.18 Equal remuneration act was enacted which prohibits discrimination in matters relating to remuneration on the basis of religion, region or gender. In which year was this act enacted?**

- Ans**
- ☒ 1. 1976
  - ☐ 2. 1965
  - ☐ 3. 1981
  - ☐ 4. 1948

Question ID : 97675511423

**Q.19 The banker takes care of funds of the customer as a?**

- Ans**
- ☐ 1. correspondent
  - ☒ 2. Security Guard
  - ☐ 3. executor
  - ☐ 4. attorney

Question ID : 97675511417

**Q.20** This type of contract involves a mutual agreement that comes into being after an unexpected occurrence, accident, or a natural calamity. In this type of contract both the parties have an element of risk. Identify the type of contract.

- Ans**
- ☐ 1. express contract
  - ☒ 2. aleatory contract
  - ☐ 3. adhesion contract
  - ☐ 4. bilateral contract

Question ID : 97675511413

Section : Discipline8

**Q.1** Which of the following is Adam Smith's definition of the concept of price?

- Ans**
- ☐ 1. Price is an important element of marketing. After developing a product, the next thing a company has to decide is the price.
  - ☒ 2. the price of everything, what everything really costs, is the toil and trouble of acquiring it.
  - ☐ 3. price is the exchange value of a product expressed in terms of rupees or any other monetary unit.
  - ☐ 4. Pricing is a very important aspect in the marketing as it directly affect the sales and profits of the company.

Question ID : 97675511442

**Q.2** The intrinsic value of a bond or any fixed income security is \_\_\_\_\_ the present value of the expected cash flows.

- Ans**
- ☐ 1. not related to
  - ☐ 2. less than
  - ☐ 3. more than
  - ☒ 4. equal to

Question ID : 97675511443

**Q.3** Which of the following statements is false?

- Ans**
- ☐ 1. Borrowers are the issuers of debt instruments in the form of Promissory Notes, Bonds and Commercial Paper.
  - ☐ 2. International finance focuses on areas such as foreign direct investment and currency exchange rates.
  - ☐ 3. The needs of borrowers differ in terms of amounts, the length or period for which borrowings are needed, and the currency in which borrowings are raised.
  - ☒ 4. When the dollar rises in value relative to a foreign currency, the current assets and current liabilities of a U.S. foreign subsidiary increase in dollar value

Question ID : 97675511441

**Q.4 Reader's Digest magazine offers diaries to its regular subscribers for introducing new subscribers. Which method of conditional premium of consumer promotion is this an example of?**

- Ans**
- ☐ 1. Refill packs
  - ☐ 2. Consumer Contests
  - ☒ 3. User to User scheme
  - ☐ 4. Coupon Premium Plan

Question ID : 97675511434

**Q.5 What percentage of tax is taxable on long-term capital gain arising from transfer of securities, bonds, units, debenture?**

- Ans**
- ☐ 1. 12 percent
  - ☐ 2. 20 percent
  - ☒ 3. 10 percent
  - ☐ 4. 5 percent

Question ID : 97675511439

**Q.6 Which trade promotion leads to quick profits for wholesalers and retailers?**

- Ans**
- ☒ 1. price deals
  - ☐ 2. gift to dealers
  - ☐ 3. cooperative advertising
  - ☐ 4. Merchandise deals

Question ID : 97675511435

**Q.7 Read the Assertion and Reasoning and select the correct option.**

**Assertion (A):** Bank rate is also called as credit rate.

**Reasoning (R):** Banks need funds to expand credit facilities to their clients, specially during busy season.

- Ans**
- ☐ 1. both assertion (A) and reasoning (R ) are true and Reason (R ) is the correct explanation of Assertion (A)
  - ☐ 2. Assertion (A) is true but Reason (R) is false.
  - ☐ 3. Both Assertion (A) and Reason (R) are true and Reason (R) is not the correct explanation of Assertion (A).
  - ☒ 4. Assertion (A) is false but Reason (R) is true.

Question ID : 97675511444

**Q.8 Reconstituion of partnership is:**

- Ans**
- ☐ 1. Allowing interest on capital
  - ☒ 2. Change in profit sharing ratio of partners
  - ☐ 3. to raise goodwill account by its value
  - ☐ 4. Additional capital introduced by partner

Question ID : 97675511428

**Q.9 The premium on issue of debentures is showed in Balance Sheet under -**

- Ans**
- ☒ 1. share capital
  - ☒ 2. reserve and surplus
  - ☒ 3. secured loan
  - ☒ 4. current liabilities

Question ID : 97675511433

**Q.10 Identify which of the following statements is/are true?**

- A. There can be a stranger to a contract and consideration.
- B. There can be a stranger to a contract.
- C. There can be a stranger to consideration.
- D. There cannot be a stranger to any contract.

- Ans**
- ☒ 1. D is true
  - ☒ 2. B is true
  - ☒ 3. A is true
  - ☒ 4. C is true

Question ID : 97675511429

**Q.11 The Hawthorne studies were aimed at finding out the factors that really influenced the productivity and work performance of labourers. Under which of the following management approaches this study was conducted by Elton Mayo and his associates?**

- Ans**
- ☒ 1. Modern Systems Approach
  - ☒ 2. Behavioural Approach
  - ☒ 3. Contingency Approach
  - ☒ 4. Human Relations Approach

Question ID : 97675511445

**Q.12 Preeti is a person who is usually of unsound mind, but occasionally of sound mind. Can she make a contract?**

- Ans**
- ☒ 1. Cannot be determined
  - ☒ 2. She can make a contract when she is sound mind
  - ☒ 3. She can always make a contract
  - ☒ 4. No, she cannot make a contract

Question ID : 97675511437

**Q.13 Which of the following does not fall under the accepted classification of Standard Industrial Classification (SIC) Code?**

- Ans**
- ☒ 1. Mining
  - ☒ 2. Transportation
  - ☒ 3. communication
  - ☒ 4. agriculture

Question ID : 97675511426

**Q.14 Which of the following is not a benefit of Human source Information System (HRIS)?**

- Ans**
- ☒ 1. Higher speed of retrieval of information
  - ☒ 2. Higher accuracy of information
  - ☒ 3. Reduction in duplication
  - ☒ 4. Quality of response depending on the accuracy of the input

Question ID : 97675511436

**Q.15 Which of the following is a significant justification for insurers to sell life insurance strategies through agents?**

- Ans**
- ☒ 1. Individuals can choose which strategy is best for them
  - ☒ 2. The advantages of life insurance policy are basic and clear to all
  - ☒ 3. Agents have to meet their marketing targets
  - ☒ 4. Many people require personalised guidance for selecting the right policy

Question ID : 97675511427

**Q.16 What is mentioned under Sec- 44AE of the Income Tax Act, 1961?**

- Ans**
- ☒ 1. Special Provisions for Computing Profits and gains of business of plying, hiring or leasing goods carriages
  - ☒ 2. Meaning of capital gains
  - ☒ 3. Expenses deductible from commission earned by insurance agents etc.
  - ☒ 4. Special Provisions for Computing Profits and gains of small business of civil construction, etc

Question ID : 97675511432

**Q.17 Which bank first evolved the function of clearance, settlements and transfer of mutual claims?**

- Ans**
- ☒ 1. World bank
  - ☒ 2. Bank of England
  - ☒ 3. Bank of Venice
  - ☒ 4. Bank of Ancient Rome

Question ID : 97675511438

**Q.18 Industrial Finance Corporation of India (IFCI) is managed by a Board of Directors, which consists of partly elected and partly nominated directors. The Central Government appoints the whole-time Chairman of the Board in consultation with the Industrial Development Bank of India (IDBI). How many directors are appointed by the Reserve Bank of India?**

- Ans**
- ☒ 1. One director
  - ☒ 2. Reserve Bank of India does not appoint directors
  - ☒ 3. Two directors
  - ☒ 4. Three directors

Question ID : 97675511440

**Q.19 Who first gave the concept of MBO to the world in 1954?**

- Ans**
- ☒ 1. Peter F. Drucker
  - ☐ 2. Dales S beech
  - ☐ 3. Edwin B. Flippo
  - ☐ 4. Dale Yoder

Question ID : 97675511430

**Q.20 Exemptions for newly established industrial undertaking in free trade zones is mentioned in which section?**

- Ans**
- ☒ 1. Section 10(A)
  - ☐ 2. Section 10 (BA)
  - ☐ 3. Section 10(AA)
  - ☐ 4. Section 10(B)

Question ID : 97675511431

Section : **Discipline9**

**Q.1 Under which section of the contract act is 'Agent' defined?**

- Ans**
- ☐ 1. section 152
  - ☐ 2. section 172
  - ☐ 3. section 192
  - ☒ 4. section 182

Question ID : 97675511447

**Q.2 The following are the examples of which type of industry.  
Nursery , fish culture , poultry farms etc.**

- Ans**
- ☐ 1. Extractive Industries.
  - ☐ 2. Manufacturing Industries.
  - ☐ 3. Construction Industries.
  - ☒ 4. Genetic Industries.

Question ID : 97675511457

**Q.3 Which statement is correct :-**

- Ans**
- ☐ 1. Business includes the exchange of goods and services carried with the intention of return in term of money as well as goods.
  - ☐ 2. Business includes the exchange of goods and services carried with the intention of charity.
  - ☐ 3. Business includes the exchange of goods and services carried with the intention of domestic fulfillment.
  - ☒ 4. Business includes the exchange of goods and services carried with the intention of return in term of money.

Question ID : 97675511464



**Q.4 What are the web sites that aggregate information across the entire organization or for groups within the organization such as project teams called?**

- Ans**
- ☒ 1. Content/Document Management systems
  - ☒ 2. Enterprise Portals
  - ☒ 3. Workflow systems
  - ☒ 4. Groupware

Question ID : 97675511446

**Q.5 Who stipulates the rate of interest in savings bank account?**

- Ans**
- ☒ 1. Indian bank association
  - ☒ 2. RBI
  - ☒ 3. Government of India
  - ☒ 4. Concerned bank

Question ID : 97675511452

**Q.6 The person who conceives the business idea, brings the organisation into existence and carry on the business activity and top of it bears risk is called.**

- Ans**
- ☒ 1. Professional
  - ☒ 2. Entrepreneur
  - ☒ 3. Employer
  - ☒ 4. Manager

Question ID : 97675511459

**Q.7 As of 2019 which country leads the world in manufacturing of electronic goods.**

- Ans**
- ☒ 1. China
  - ☒ 2. U.S.A
  - ☒ 3. India
  - ☒ 4. Russia

Question ID : 97675511458

**Q.8 The voluntary association of persons who are not financially stable come together to overcome the disability arising due to inadequate financial resources are called.**

- Ans**
- ☒ 1. Corporate
  - ☒ 2. Co operative societies
  - ☒ 3. Partnership
  - ☒ 4. Joint hindu family

Question ID : 97675511462

**Q.9 An individual who acquires required qualification or skill or training for the particular employment is called**

- Ans**
- ☐ 1. Employer
  - ☐ 2. Employee
  - ☒ 3. Professional
  - ☐ 4. Entrepreneur

Question ID : 97675511455

**Q.10 Which of the following is not the feature of sole tradership.**

- Ans**
- ☐ 1. All profit of the business are enjoyed by the owner.
  - ☐ 2. No separate entity of business with its owner.
  - ☒ 3. No personal property can be claimed to pay out the debts of the firm.
  - ☐ 4. One man ownership.

Question ID : 97675511460

**Q.11 The errors on one side of the ledger account are compensated by errors of the same amounts on the other side or on the same side. Which error is being talked about?**

- Ans**
- ☐ 1. errors of commission
  - ☐ 2. Error of principle
  - ☒ 3. compensatory errors
  - ☐ 4. compensating errors

Question ID : 97675511450

**Q.12 Who announces the foreign trade policy in india?**

- Ans**
- ☐ 1. Ministry of finance
  - ☒ 2. ministry of commerce
  - ☐ 3. FEDAI
  - ☐ 4. Reserve bank of india

Question ID : 97675511451

**Q.13 The importance of central bank's function as the lender of the last resort was stressed by Walter Bagehot in which year?**

- Ans**
- ☐ 1. 1870
  - ☒ 2. 1873
  - ☐ 3. 1872
  - ☐ 4. 1871

Question ID : 97675511448

**Q.14 Securities and Exchange Board of India has laid down which of the following?**

- Ans**
- ☒ 1. Minimum subscription of a company must be 90 percent of shares issued for subscription before it allots the shares .
  - ☐ 2. Maximum subscription of a company must be 60 percent of shares issued for subscription before it allots the shares .
  - ☐ 3. Minimum subscription of a company must be 60 percent of shares issued for subscription before it allots the shares .
  - ☐ 4. Maximum subscription of a company must be 90 percent of shares issued for subscription before it allots the shares .

Question ID : 97675511463

**Q.15 Which statement from the following is false?**

- Ans**
- ☐ 1. Mortgaged debentures are called secured debentures
  - ☐ 2. Bearer debentures can be transferred to any person
  - ☐ 3. Company can issue debentures for consideration other than cash
  - ☒ 4. Coupon rate debenture has fixed rate of interest

Question ID : 97675511449

**Q.16 Which of the following statements is false?**

- Ans**
- ☐ 1. the activity issue and turn over ratio are same
  - ☒ 2. Debt equity ratio measures the short term financial position
  - ☐ 3. working capital is an excess of current asset over current liabilities
  - ☐ 4. the ideal ratio between current assets and current liabilities is 2:1

Question ID : 97675511465

**Q.17 In India currency notes are issued by:**

- Ans**
- ☐ 1. Axis Bank
  - ☒ 2. RBI
  - ☐ 3. Government of India
  - ☐ 4. Central Bank of India

Question ID : 97675511453

**Q.18 As per companies act 2013 to form a partnership firm, there should be atleast two persons and maximum \_\_\_\_\_**

- Ans**
- ☒ 1. 50
  - ☐ 2. 100
  - ☐ 3. 40
  - ☐ 4. unlimited

Question ID : 97675511461

**Q.19 Which one of the following activities does not come under auxiliaries to trade?**

- Ans**
- ☐ 1. Movement of those goods that are not consumed at the same place where they are produced to the place where they are demanded.
  - ☐ 2. Preservation of goods to make them available as and when needed by consumers.
  - ☒ 3. Conversion and transformation of raw-materials and semi-finished goods into finished goods.
  - ☐ 4. Banks providing a variety of credit to the public.

Question ID : 97675511454

**Q.20 Select the following activities as economic activities by choosing the correct alternatives.**

1. Selling groceries.
2. Teaching in an institution.
3. Gift a house to the family.
4. Donation of goods in an old age home.

- Ans**
- ☒ 1. 1 and 2 only
  - ☐ 2. 1 and 4 only
  - ☐ 3. 2 and 4 only
  - ☐ 4. 1 and 3 only

Question ID : 97675511456

Section : **Teaching Methodology**

**Q.1 A good commerce teacher is who.**

- Ans**
- ☐ 1. Keep himself updated with current affairs
  - ☐ 2. Guides the students to the right direction.
  - ☒ 3. Has rigid behavior to students.
  - ☐ 4. Supplies the keeping material to the students according to the interest.

Question ID : 97675511472

**Q.2 To evaluate the commerce student's quality, which of the following techniques is used?**

- Ans**
- ☐ 1. Checklists
  - ☒ 2. Rating scales
  - ☐ 3. Project Report
  - ☐ 4. None of these

Question ID : 97675511483

**Q.3 The effective means of teaching commerce in this modern age is.**

- Ans**
- ☒ 1. Using only one standard book
  - ☒ 2. Audio visual aids
  - ☒ 3. Preparing notes in the copies
  - ☒ 4. By different books

Question ID : 97675511475

**Q.4 Which method of teaching for a commerce teacher is useful for teaching practical subjects like public relation, communication etc.**

- Ans**
- ☒ 1. None of these
  - ☒ 2. Demonstration method
  - ☒ 3. Project method
  - ☒ 4. Lecture method

Question ID : 97675511485

**Q.5 In display whose photos and study material are not displayed in commerce lab,?**

- Ans**
- ☒ 1. Business icons and their ideas
  - ☒ 2. Trade periodicals
  - ☒ 3. Government publications
  - ☒ 4. Film celebrities

Question ID : 97675511480

**Q.6 A class room procedure should not be emphasized on-**

- Ans**
- ☒ 1. Property selected and organized institutional material.
  - ☒ 2. Informal environment of classroom.
  - ☒ 3. Skill of questioning.
  - ☒ 4. Clear aims and objectives of the lesson.

Question ID : 97675511474

**Q.7 Which is not the part of commerce education?**

- Ans**
- ☒ 1. Learn about the political skills.
  - ☒ 2. Study about the current and future market situations.
  - ☒ 3. Develop skills to face the business situations.
  - ☒ 4. Applying economic principle in business.

Question ID : 97675511469

**Q.8 A commerce professional can hold the job as \_\_\_\_\_**

- Ans**
- ☒ 1. Political advisor
  - ☒ 2. Financial advisor
  - ☒ 3. Legal advisor
  - ☒ 4. Mechanical advisor

Question ID : 97675511478

**Q.9 It is the term which includes testing and measurement and also qualitative description of the pupil behavior, what is it called?**

- Ans**
- ☒ 1. Testing
  - ☒ 2. Evaluation
  - ☒ 3. Judgment
  - ☒ 4. Measurement

Question ID : 97675511467

**Q.10 Commerce education deals with the study of –**

- Ans**
- ☒ 1. Domestic Science
  - ☒ 2. Trade
  - ☒ 3. Science
  - ☒ 4. History

Question ID : 97675511471

**Q.11 A commerce teacher should have .**

- Ans**
- ☒ 1. A bachelor's degree in economics.
  - ☒ 2. A bachelor's degree in science.
  - ☒ 3. A master's degree in commerce.
  - ☒ 4. A master's degree in political science.

Question ID : 97675511473

**Q.12 What is commerce club ?**

- Ans**
- ☒ 1. It is the place where students unite and tend to be open in their issues and learn under the guidance of adult teacher.
  - ☒ 2. It is the club where the students gather and study with the books, chalk, duster & blackboard.
  - ☒ 3. It is the club to throw the party.
  - ☒ 4. It is the place where students get together for fun under the guidance of a teacher.

Question ID : 97675511476

**Q.13** \_\_\_\_\_ is a piece of work involving careful study of a subject over a period of time, done by students under the guidance of teacher.

**Ans**

- ☒ 1. Profit Method
- ☐ 2. Demonstration
- ☐ 3. Lecture – cum demonstration
- ☐ 4. Lecture

Question ID : 97675511484

**Q.14** Who says this ' Teaching is a progressive occupation and teacher must ever be a student '?

**Ans**

- ☐ 1. Business school of Delhi
- ☐ 2. Dr. Radhakrishnan
- ☐ 3. None of these
- ☒ 4. Binning

Question ID : 97675511470

**Q.15** \_\_\_\_\_ is where students practice their theoretical knowledge gained in the classroom by different activities.

**Ans**

- ☐ 1. Commerce library
- ☐ 2. Classroom
- ☐ 3. Assembly hall
- ☒ 4. Commerce lab

Question ID : 97675511477

**Q.16** Which is not one of the various dimensions of commerce education?

**Ans**

- ☒ 1. Industrialization
- ☐ 2. Privatization
- ☐ 3. Globalization
- ☐ 4. Liberalization

Question ID : 97675511468

**Q.17** Which of the following low cost teaching aids is/are used in commerce?

**Ans**

- ☐ 1. Commerce club.
- ☐ 2. Commerce Lab
- ☒ 3. Graphic aids
- ☐ 4. Commerce library.

Question ID : 97675511479

**Q.18 What does the term 'commerce' mean?**

- Ans**
- ☐ 1. It is merely concerned with distribution of goods and services.
  - ☐ 2. It is restricted to the exchange of goods only in return of money.
  - ☐ 3. None of the above.
  - ☒ 4. It is concerned with exchange of goods and services in return of money.

Question ID : 97675511466

**Q.19 Who is the father of Management ?**

- Ans**
- ☐ 1. Pigou
  - ☐ 2. F.W. Taylor
  - ☒ 3. Henery Fayol
  - ☐ 4. Rabinson

Question ID : 97675511481

**Q.20 Which of the following is not the product of learning ?**

- Ans**
- ☐ 1. Physical structure
  - ☐ 2. Skill
  - ☒ 3. Maturation
  - ☐ 4. Knowledge

Question ID : 97675511482